

SEQUENTIAL BRANDS GROUP, INC.

FORM 10-Q (Quarterly Report)

Filed 05/15/13 for the Period Ending 03/31/13

Address	1065 AVENUE OF AMERICAS SUITE 1705 NEW YORK, NY 10018
Telephone	(646) 564-2577
CIK	0000791770
Symbol	SQBG
SIC Code	2300 - Apparel & Other Finishd Prods of Fabrics & Similar Matl
Industry	Apparel/Accessories
Sector	Consumer Cyclical
Fiscal Year	12/31

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(mark one)

Quarterly Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2013

Transition Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____.

Commission file number 0-16075

SEQUENTIAL BRANDS GROUP, INC.
(Exact Name of Registrant as Specified in its Charter)

Delaware
(State or other jurisdiction of incorporation or
organization)

86-0449546
(I.R.S. Employer Identification No.)

1065 Avenue of Americas, Suite 1705
New York, NY 10018
(Address of principal executive offices) (Zip Code)

(646) 564-2577
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 15, 2013, the registrant had 16,212,890 shares of common stock, par value \$.001 per share, issued and outstanding.

SEQUENTIAL BRANDS GROUP, INC.

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Forward-Looking Statements

In addition to historical information, this quarterly report on Form 10-Q (this “Quarterly Report”) contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act, and Section 21E of the Exchange Act. Forward-looking statements may appear throughout this Report, including without limitation, the “Management’s Discussion and Analysis” section. We use words such as “believe,” “intend,” “expect,” “anticipate,” “plan,” “may,” “will,” “should,” “estimate,” “potential,” “project” and similar expressions to identify forward-looking statements. Such statements include, among others, those concerning our expected financial performance and strategic and operational plans, as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and that a number of risks and uncertainties could cause actual results to differ materially from those anticipated in the forward-looking statements. Such risks and uncertainties include, but are not limited to the risks identified in our Annual Report on the Form 10-K for the year ended December 31, 2012.

Given the risks and uncertainties surrounding forward-looking statements, you should not place undue reliance on these statements. Many of these factors are beyond our ability to control or predict. Our forward-looking statements speak only as of the date of this Quarterly Report. Other than as required by law, we undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events, or otherwise.

Where You Can Find Other Information

Our website is www.sequentialbrands.com. Information contained on our website is not part of this Quarterly Report. Information that we furnish or file with the SEC, including our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to, or exhibits included in, these reports are available for download, free of charge, on our website soon after such reports are filed with or furnished to the SEC. Our SEC filings, including exhibits filed therewith, are also available at the SEC’s website at www.sec.gov. You may obtain and copy any document we furnish or file with the SEC at the SEC’s public reference room at 100 F Street, NE, Room 1580, Washington, D.C. 20549. You may obtain information on the operation of the SEC’s public reference facilities by calling the SEC at 1-800-SEC-0330. You may request copies of these documents, upon payment of a duplicating fee, by writing to the SEC at its principal office at 100 F Street, NE, Room 1580, Washington, D.C. 20549.

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

**SEQUENTIAL BRANDS GROUP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except share and per share amounts)**

	<u>March 31,</u> <u>2013</u>	<u>December 31,</u> <u>2012</u>
	<u>(Unaudited)</u>	
Assets		
Current Assets:		
Cash	\$ 16,365	\$ 2,624
Restricted cash	35	35
Accounts receivable, net	1,060	476
Prepaid expenses and other current assets	473	517
Current assets held for disposition from discontinued operations of wholesale operations subsidiary	4,590	0
Total current assets	<u>22,523</u>	<u>3,652</u>
Property and equipment, net	124	0
Intangible assets, net	91,412	4,293
Goodwill	2,695	429
Deferred financing costs, net and other assets	2,131	599
Long-term assets held for disposition from discontinued operations of wholesale operations subsidiary	14	4
Total assets	<u>\$ 118,899</u>	<u>\$ 8,977</u>
Liabilities and Stockholders' Equity (Deficit)		
Current Liabilities:		
Accounts payable and accrued expenses	\$ 6,118	\$ 3,720
Deferred license revenue, current portion	556	422
Long-term debt, current portion	8,000	0
Current liabilities held for disposition from discontinued operations of wholesale operations subsidiary	5,810	957
Current liabilities held for disposition from discontinued operations of retail subsidiary	13	394
Total current liabilities	<u>20,497</u>	<u>5,493</u>
Long-Term Liabilities:		
Long-term debt	55,731	3,502
Deferred tax liability	4,792	0
Other long-term liabilities	685	30
Long-term liabilities held for disposition from discontinued operations of wholesale operations subsidiary	1,225	0
Total long-term liabilities	<u>62,433</u>	<u>3,532</u>
Total liabilities	<u>82,930</u>	<u>9,025</u>
Stockholders' Equity (Deficit):		
Preferred stock Series A, \$0.001 par value, 19 shares authorized; 0 and 15 shares issued and outstanding at March 31, 2013 and December 31, 2012, respectively	0	0
Common stock, \$0.001 par value, 150,000 shares authorized; 16,208 and 2,876 shares issued and outstanding at March 31, 2013 and December 31, 2012, respectively	16	3
Additional paid-in capital	72,275	14,790
Accumulated deficit	(38,423)	(16,916)
Total stockholders' equity (deficit)	<u>33,868</u>	<u>(2,123)</u>
Noncontrolling interest	2,101	2,075
Total equity (deficit)	<u>35,969</u>	<u>(48)</u>
Total liabilities and stockholders' equity (deficit)	<u>\$ 118,899</u>	<u>\$ 8,977</u>

See Notes to Condensed Consolidated Financial Statements.

SEQUENTIAL BRANDS GROUP, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except share and per share data)

	Three Months Ended March 31,	
	2013	2012
Net revenue	\$ 1,629	\$ 1,055
Operating expenses	<u>5,365</u>	<u>959</u>
(Loss) income from operations	(3,736)	96
Interest expense, net	<u>11,617</u>	<u>144</u>
Loss before income taxes	(15,353)	(48)
Provision for income taxes	<u>2,264</u>	<u>10</u>
Loss from continuing operations	(17,617)	(58)
Loss from discontinued operations:		
Loss from discontinued operations of wholesale business, net of tax	(3,864)	(216)
Loss from discontinued operations of retail subsidiary, net of tax	<u>0</u>	<u>(155)</u>
Loss from discontinued operations, net of tax	<u>(3,864)</u>	<u>(371)</u>
Net loss	(21,481)	(429)
Net income attributable to noncontrolling interest	<u>(26)</u>	<u>0</u>
Net loss attributable to common stockholders	<u>\$ (21,507)</u>	<u>\$ (429)</u>
Basic and diluted loss per share:		
Continuing operations	\$ (2.43)	\$ (0.02)
Discontinued operations	<u>(0.53)</u>	<u>(0.15)</u>
Attributable to common stockholders	<u>\$ (2.96)</u>	<u>\$ (0.18)</u>
Basic and diluted weighted average common shares outstanding	<u>7,268,359</u>	<u>2,400,171</u>

See Notes to Condensed Consolidated Financial Statements.

SEQUENTIAL BRANDS GROUP, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)
(in thousands, except share data)

	Common Stock		Preferred Stock		Additional Paid-in Capital	Accumulated Deficit	Total Stockholders' Equity (Deficit)	Noncontrolling Interest	Total Equity (Deficit)
	Shares	Amount	Shares	Amount					
Balance at January 1, 2013	2,876,023	\$ 3	14,500	\$ 0	\$ 14,790	\$ (16,916)	\$ (2,123)	\$ 2,075	\$ (48)
Issuance of common stock in connection with private placement offering, net of offering costs	4,966,667	5	-	0	21,207	0	21,212	0	21,212
Issuance of common stock in connection with conversion of Debentures	5,523,810	5	-	0	14,495	0	14,500	0	14,500
Redemption of preferred stock in connection with conversion of Debentures	-	0	(14,500)	(0)	0	0	(0)	0	(0)
Issuance of common stock in connection with acquisition	2,833,590	3	-	0	19,832	0	19,835	0	19,835
Fair value of warrants issued in connection with financing	-	0	-	0	1,269	0	1,269	0	1,269
Fair value of warrants issued in connection with acquisition	-	0	-	0	393	0	393	0	393
Fair value of warrants issued for services	-	0	-	0	90	0	90	0	90
Issuance of common stock in connection with stock option exercises	7,800	0	-	0	28	0	28	0	28
Stock based compensation	-	0	-	0	171	0	171	0	171
Net income attributable to noncontrolling interest	-	0	-	0	0	0	0	26	26
Net loss attributable to common stockholders	-	0	-	0	0	(21,507)	(21,507)	0	(21,507)
Balance at March 31, 2013	<u>16,207,890</u>	<u>\$ 16</u>	<u>-</u>	<u>\$ 0</u>	<u>\$ 72,275</u>	<u>\$ (38,423)</u>	<u>\$ 33,868</u>	<u>\$ 2,101</u>	<u>\$ 35,969</u>

See Notes to Condensed Consolidated Financial Statements.

SEQUENTIAL BRANDS GROUP, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Three Months Ended March 31,	
	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (21,481)	\$ (429)
Adjustments to reconcile net loss to net cash used in operating activities:		
Loss from discontinued operations	3,864	371
Provision for bad debts	250	0
Depreciation and amortization	75	45
Stock based compensation	171	1
Amortization of valuation discount and deferred financing costs	11,614	128
Fair value of warrants issued for services rendered	90	0
Gain on bargain purchase of business	(227)	
Loss on disposal of fixed assets	0	6
Deferred income taxes	2,239	0
Changes in operating assets and liabilities:		
Receivables	(670)	(20)
Prepaid expenses and other assets	198	23
Accounts payable and accrued expenses	1,988	(645)
Deferred license revenue	(3)	(834)
CASH USED IN OPERATING ACTIVITIES FROM CONTINUING OPERATIONS	(1,892)	(1,354)
CASH USED IN OPERATING ACTIVITIES FROM DISCONTINUED OPERATIONS	(1,389)	(990)
CASH USED IN OPERATING ACTIVITIES	(3,281)	(2,344)
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash paid for acquisitions, net of cash acquired	(67,221)	0
Acquisition of property and equipment	(24)	0
CASH USED IN INVESTING ACTIVITIES FROM CONTINUING OPERATIONS	(67,245)	(0)
CASH USED IN INVESTING ACTIVITIES FROM DISCONTINUED OPERATIONS	0	0
CASH USED IN INVESTING ACTIVITIES	(67,245)	(0)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from notes payable	65,000	0
Proceeds from the sale of common stock	22,350	0
Proceeds from options exercised	28	0
Proceeds from senior secured convertible debentures	0	14,500
Repayment of note payable	0	(1,000)
Deferred financing costs	(1,973)	(844)
Offering costs	(1,138)	0
Repayment of note payable to related parties	0	(750)
CASH PROVIDED BY FINANCING ACTIVITIES FROM CONTINUING OPERATIONS	84,267	11,906
CASH PROVIDED BY FINANCING ACTIVITIES FROM DISCONTINUED OPERATIONS	0	0
CASH PROVIDED BY FINANCING ACTIVITIES	84,267	11,906
NET INCREASE IN CASH	13,741	9,562
CASH — Beginning of period	2,624	243
CASH — End of period	<u>\$ 16,365</u>	<u>\$ 9,805</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash paid during the periods for:		
Interest	\$ 0	\$ 81
Taxes	\$ 0	\$ 23
NON-CASH INVESTING AND FINANCING ACTIVITIES:		
Conversion of senior secured convertible debentures to common stock	\$ 14,500	\$ 0
Common stock issued in connection with acquisition	\$ 19,835	\$ 0
Fair value of warrants issued in connection with acquisition	\$ 393	\$ 0

Fair value of warrants issued in financing transaction	\$ 1,269	\$ 4,215
Debt discount - beneficial conversion feature on senior secured convertible debentures	\$ 0	\$ 7,347

See Notes to Condensed Consolidated Financial Statements.

SEQUENTIAL BRANDS GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2013
(UNAUDITED)

(dollars are in thousands (unless otherwise noted), except share and per share data)

1. Organization and Nature of Operations

Overview

Sequential Brands Group, Inc. (the “Company”), through its wholly-owned and majority-owned subsidiaries, owns a portfolio of consumer brands, including *William Rast*®, *People’s Liberation*®, *DVS*®, *Heelys*®, *Ellen Tracy*® and *Caribbean Joe*®. The Company promotes, markets, and licenses these brands and intends to grow its portfolio by acquiring rights to additional brands. The Company has licensed and intends to license its brands in a variety of categories to retailers, wholesalers and distributors in the United States and in certain international territories. In its licensing arrangements, the Company’s licensing partners are responsible for designing, manufacturing and distributing the Company’s licensed products, subject to the Company’s continued oversight and marketing support. In its direct-to-retail license, the Company grants the retailer the exclusive right to distribute branded apparel in a broad range of product categories through its stores, consumer-direct mail and consumer-direct ecommerce distribution channels. In its wholesale licenses, the Company grants rights to a single or small group of related product categories to a wholesale supplier, who is permitted to sell licensed products to multiple stores within an approved channel of distribution.

In the second half of 2011, the Company changed its business model to focus on licensing and brand management. Prior to its change in business model and since 2005, the Company designed, marketed and provided, on a wholesale basis, branded apparel and accessories. Commencing in July 2008, the Company implemented a retail strategy and opened retail stores to sell its branded products. In connection with the change in the Company’s business model, the Company discontinued its wholesale distribution of branded apparel and apparel accessories, liquidated its existing inventory and closed its remaining retail stores. To reflect the Company’s business transition, in March 2012, the Company’s corporate name was changed from People’s Liberation, Inc. to Sequential Brands Group, Inc.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) for interim financial information and pursuant to the instructions to Form 10-Q and Article 8 of Regulation S-X of the United States Securities and Exchange Commission (the “SEC”). Certain information or footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted, pursuant to the rules and regulations of the SEC for interim financial reporting. Accordingly, they do not include all the information and footnotes necessary for a comprehensive presentation of financial position, results of operations, or cash flows. It is the Company’s opinion, however, that the accompanying unaudited condensed consolidated financial statements include all adjustments, consisting of a normal recurring nature, which are necessary for a fair presentation of the financial position, operating results and cash flows for the periods presented.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the Company’s Annual Report on Form 10-K for the year ended December 31, 2012, as filed with the SEC on April 1, 2013, which contains the audited financial statements and notes thereto, together with Management’s Discussion and Analysis, for the years ended December 31, 2012 and 2011. The financial information as of December 31, 2012 is derived from the audited financial statements presented in the Company’s Annual Report on Form 10-K for the year ended December 31, 2012. The interim results for the three months ended March 31, 2013 are not necessarily indicative of the results to be expected for the year ending December 31, 2013 or for any future interim periods.

Principles of Consolidation

The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period.

SEQUENTIAL BRANDS GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2013
(UNAUDITED)

(dollars are in thousands (unless otherwise noted), except share and per share data)

Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the unaudited interim condensed consolidated financial statements, which management considered in formulating its estimate could change in the near term due to one or more future confirming events. Accordingly, the actual results could differ significantly from estimates.

Discontinued Operations

The Company accounted for the decisions to close down its wholesale and retail operations as discontinued operations in accordance with the guidance provided in FASB ASC 360, *Accounting for Impairment or Disposal of Long-Lived Assets*, which requires that a component of an entity that has been disposed of or is classified as held for sale and has operations and cash flows that can be clearly distinguished from the rest of the entity be reported as assets held for sale and discontinued operations. In the period a component of an entity has been disposed of or classified as held for sale, the results of operations for the periods presented are reclassified into separate line items in the statements of operations. Assets and liabilities are also reclassified into separate line items on the related balance sheets for the periods presented. The statements of cash flows for the periods presented are also reclassified to reflect the results of discontinued operations as separate line items.

Reportable Segment

An operating segment, in part, is a component of an enterprise whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance. Operating segments may be aggregated only to a limited extent. Our chief operating decision maker, the Chief Executive Officer, reviews financial information presented on a consolidated basis, accompanied by disaggregated information about revenues for purposes of making operating decisions and assessing financial performance. Accordingly, we only have a single operating and reportable segment. All of our operations consist of a single revenue stream which is the licensing of our trademark portfolio.

Revenue Recognition

The Company has entered into various trade name license agreements that provide revenues based on minimum royalties and design fees and additional revenues based on a percentage of defined sales. Minimum royalty and design revenue is recognized on a straight-line basis over the term of each contract year, as defined, in each license agreement. Royalties exceeding the defined minimum amounts are recognized as income during the period corresponding to the licensee's sales. Payments received as consideration of the grant of a license or advanced royalty payments are recorded as deferred revenue at the time payment is received and recognized ratably as revenue over the term of the license agreement. Revenue is not recognized unless collectability is reasonably assured.

If licensing arrangements are terminated prior to the original licensing period, the Company will recognize revenue for any contractual termination fees, unless such amounts are deemed non-recoverable.

The timing of the Company's sales and revenue recognition are subject to seasonality and therefore the Company expects revenues to be weighted to the fourth quarter of 2013 as a normal reflection of the timing of our licensees' back to school and holiday businesses.

Accounts Receivable

Accounts receivable are recorded net of allowances for doubtful accounts, based on the Company's ongoing discussions with its licensees, and its evaluation of each licensee's payment history and account aging. The Company did not deem it necessary to record an allowance for doubtful accounts at December 31, 2012.

Income Taxes

Current income taxes are based on the respective periods' taxable income for federal and state income tax reporting purposes. Deferred tax liabilities and assets are determined based on the difference between the financial statement and income tax bases of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. A valuation allowance is required if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

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The Company has adopted the FASB guidance on accounting for uncertainty in income taxes. The guidance clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with other authoritative U.S. GAAP, and prescribes a recognition threshold and measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The guidance also addresses derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Because of the Company's historical losses, adoption of the guidance did not have a significant effect on its accounting and disclosures for income taxes. At March 31, 2013 and December 31, 2012, the Company has no unrecognized tax benefits and does not expect a material change in the next 12 months. Interest and penalties related to uncertain tax positions, if any, are recorded in income tax expense.

Loss Per Share

Basic loss per share ("EPS") is computed by dividing net loss available to common stockholders by the weighted average number of common shares outstanding during the period, excluding the effects of any potentially dilutive securities. Diluted EPS gives effect to all potentially dilutive common shares outstanding during the period, including stock options and warrants, using the treasury stock method, and convertible debt, using the if-converted method. Diluted EPS excludes all potentially dilutive shares of common stock if their effect is anti-dilutive.

The computation of basic and diluted EPS for the three months ended March 31, 2013 and 2012 excludes the common stock equivalents of the following potentially dilutive securities because their inclusion would be anti-dilutive:

	2013	2012
Senior secured convertible debentures	0	5,524
Warrants	2,686	2,217
Unvested restricted stock	357	0
Stock options	328	451
	<u>3,371</u>	<u>8,192</u>

Customer Concentrations

During the three months ended March 31, 2013, two customers comprised greater than 10% of the Company's net revenue from continuing operations. Revenue derived from these customers amounted to 55.3% and 13.9%, respectively, of net revenue from continuing operations for the three months ended March 31, 2013. At March 31, 2013, there was approximately \$687 due from one of these customers, pursuant to the terms of the related license agreements. During the three months ended March 31, 2012, two customers comprised greater than 10% of the Company's net revenue from continuing operations. Revenue derived from these customers amounted to 78.8% and 14.2%, respectively, of net revenue from continuing operations for the three months ended March 31, 2012. At March 31, 2012, no amounts were due from these major customers.

Recent Accounting Pronouncements

In July 2012, the FASB issued ASU No. 2012-02, *Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment* (ASU 2012-02), allowing entities the option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. If the qualitative assessment indicates it is more-likely-than-not that the fair value of an indefinite-lived intangible asset is less than its carrying amount, the quantitative impairment test is required. Otherwise, no testing is required. ASU 2012-02 was effective for the Company beginning January 1, 2013. The adoption of this update did not have a material impact on the condensed consolidated financial statements.

3. Fair Value Measurement of Financial Instruments

FASB ASC 820-10, *Fair Value Measurements and Disclosures* ("ASC 820-10"), defines fair value, establishes a framework for measuring fair value in U.S. GAAP and provides for expanded disclosure about fair value measurements. ASC 820-10 applies to all other accounting pronouncements that require or permit fair value measurements.

SEQUENTIAL BRANDS GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2013
(UNAUDITED)

(dollars are in thousands (unless otherwise noted), except share and per share data)

The Company determines or calculates the fair value of financial instruments using quoted market prices in active markets when such information is available or using appropriate present value or other valuation techniques, such as discounted cash flow analyses, incorporating available market discount rate information for similar types of instruments while estimating for non-performance and liquidity risk. These techniques are significantly affected by the assumptions used, including the discount rate, credit spreads, and estimates of future cash flow.

Assets and liabilities typically recorded at fair value on a non-recurring basis to which ASC 820-10 applies include:

- Non-financial assets and liabilities initially measured at fair value in an acquisition or business combination, and
- Long-lived assets measured at fair value due to an impairment assessment under ASC 360-15.

ASC 820-10 requires that assets and liabilities recorded at fair value be classified and disclosed in one of the following three categories:

- Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access.
- Level 2 inputs utilize other-than-quoted prices that are observable, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs such as interest rates and yield curves that are observable at commonly quoted intervals.
- Level 3 inputs are unobservable and are typically based on the Company's own assumptions, including situations where there is little, if any, market activity. Both observable and unobservable inputs may be used to determine the fair value of positions that are classified within the Level 3 classification. As a result, the unrealized gains and losses for assets within the Level 3 classification may include changes in fair value that were attributable to both observable (e.g., changes in market interest rates) and unobservable (e.g., changes in historical company data) inputs.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the Company classifies such financial asset or liability based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

As of March 31, 2013 and December 31, 2012, there are no assets or liabilities that are required to be measured at fair value on a recurring basis. The following table sets forth the carrying value and the fair value of the Company's financial assets and liabilities required to be disclosed at March 31, 2013 and December 31, 2012:

Financial Instrument	Level	Carrying Value		Fair Value	
		3/31/2013	12/31/2012	3/31/2013	12/31/2012
Cash	1	\$ 16,365	\$ 2,624	\$ 16,365	\$ 2,624
Restricted cash	1	\$ 35	\$ 35	\$ 35	\$ 35
Accounts receivable	2	\$ 1,060	\$ 476	\$ 1,060	\$ 476
Accounts payable	2	\$ 6,118	\$ 3,720	\$ 6,118	\$ 3,720
Term loans	3	\$ 63,731	\$ -	\$ 54,977	\$ -
Senior secured convertible debentures	3	\$ -	\$ 3,502	\$ -	\$ 12,594

The carrying amounts of the Company's cash, restricted cash, accounts receivable and accounts payable approximate fair value due to their short-term maturities. The remaining financial assets and liabilities are comprised of term loans and convertible debentures. The Company estimated the fair value of its convertible debentures by performing discounted cash flow analyses using an appropriate market discount rate. The Company calculated the market discount rate by obtaining period-end treasury rates for fixed-rate debt, or LIBOR rates for variable-rate debt, for maturities that correspond to the maturities of its debt adding appropriate credit spreads derived from information obtained from third-party financial institutions. These credit spreads take into account factors such as the Company's credit standing, the maturity of the debt, whether the debt is secured or unsecured, and the loan-to-value ratios of the debt.

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For purposes of this fair value disclosure, the Company based its fair value estimate for term loans on its internal valuation whereby the Company applied the discounted cash flow method to its expected cash flow payments due under these debt agreements based on market interest rate quotes as of March 31, 2013 and December 31, 2012 for debt with similar risk characteristics and maturities.

4. Discontinued Operations of Wholesale Business

Discontinued operations as of March 31, 2013 mainly represent the wind down costs related to the Heelys, Inc. (“Heelys”) legacy operating business, as a result of the Company’s decision to discontinue its wholesale business related to the Heelys brand. As of March 31, 2013, costs attributable to the Heelys legacy operations mainly represent severance expense, lease termination costs and professional and other fees. The Company expects to complete the wind down of Heelys legacy operations by the end of 2013. Discontinued operations as of March 31, 2012 represent the Company’s decision to discontinue its wholesale business related to its People’s Liberation and William Rast branded products.

A summary of the Company’s results of discontinued operations of its wholesale business for the three months ended March 31, 2013 and 2012 and the Company’s assets and liabilities from discontinued operations of its wholesale business as of March 31, 2013 and December 31, 2012 is as follows:

Results of discontinued operations:

	Three Months Ended March 31,	
	2013	2012
Net revenue	\$ 0	\$ 445
Net loss attributable to common stockholders	\$ (3,864)	\$ (216)
Loss per share from discontinued operations, basic and diluted	\$ (0.53)	\$ (0.09)

Assets and liabilities of discontinued operations:

	March 31, 2013	December 31, 2012
Current assets	\$ 4,590	\$ 0
Long-term assets	\$ 14	\$ 4
Current liabilities	\$ 5,810	\$ 957
Long-term liabilities	\$ 1,225	\$ 0

5. Discontinued Operations of Retail Subsidiary

Discontinued operations as of March 31, 2012 represent the Company’s decision to discontinue its retail operations included in its subsidiary, William Rast Retail, LLC (“Rast Retail”). The Company discontinued its retail operations included in its Rast Retail subsidiary and closed the retail stores in 2012.

A summary of the Company’s results of discontinued operations of its retail subsidiary for the three months ended March 31, 2013 and 2012 and the Company’s liabilities from discontinued operations of its retail subsidiary as of March 31, 2013 and December 31, 2012 is as follows:

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Results of discontinued operations:

	Three Months Ended March 31,	
	2013	2012
Net revenue	\$ 0	\$ 265
Net loss attributable to common stockholders	\$ 0	\$ (155)
Loss per share from discontinued operations, basic and diluted	\$ (0.00)	\$ (0.06)

Liabilities of discontinued operations:

	March 31, 2013	December 31, 2012
Current liabilities	\$ 13	\$ 394

6. Acquisitions

Acquisition of Heelys, Inc.

On January 24, 2013, the Company completed its acquisition of Heelys pursuant to the agreement and plan of merger (the “Heelys Merger Agreement”), dated as of December 7, 2012, by and among Heelys, the Company and Wheels Merger Sub, Inc., a Delaware corporation and wholly-owned subsidiary of the Company. In accordance with the Heelys Merger Agreement, the Company acquired all of the outstanding shares of common stock of Heelys at a purchase price of \$2.25 per share in cash, for an aggregate consideration of approximately \$62,974. The purchase was funded with cash and investments from Heelys of approximately \$55,451 and with cash from the Company of approximately \$7,523. Cash and investments provided by Heelys for the acquisition was not acquired by the Company upon acquisition, but instead was distributed directly to the Heelys’ shareholders at the closing. The acquisition of Heelys was effected in order to develop and build the Company’s diversified portfolio of consumer brands.

In connection with the acquisition of Heelys, the Company entered into a multi-country exclusive license agreement (the “Heelys License Agreement”) with BBC International LLC (“BBC”) to license the trademark “Heelys” and all existing derivative brands, including (i) Heelys, (ii) Sidewalk Sports, (iii) Nano, and (iv) Soap (collectively, the “Marks”). The Heelys License Agreement grants an exclusive, nontransferable, non-assignable license, without the right to sub-license, to use the Marks and certain proprietary rights, including patents, in connection with the manufacturing, distribution, advertising and sale of wheeled footwear and footwear without wheels (the “Licensed Products”), subject to the terms and conditions stated in the Heelys License Agreement. The term of the Heelys License Agreement expires on June 30, 2019.

The acquisition of Heelys was accounted for under the acquisition method of accounting. Accordingly, the acquired assets and assumed liabilities were recorded at their estimated fair values, and operating results for Heelys are included in the condensed consolidated financial statements from the effective date of acquisition of January 24, 2013. Accounting standards require that when the fair value of the net assets acquired exceeds the purchase price, resulting in a bargain purchase of a business, the acquirer must reassess the reasonableness of the values assigned to all of the net assets acquired, liabilities assumed and consideration transferred. The Company performed such a reassessment and concluded that the preliminary values assigned for the Heelys acquisition are reasonable. Consequently, the Company recognized a gain on bargain purchase in the amount of \$227 arising from the acquisition of Heelys. The gain was recorded in operating expenses in the accompanying condensed consolidated statement of operations as of March 31, 2013. There was no goodwill as a result of the acquisition.

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The allocation of the purchase price is based upon certain preliminary valuations and other analyses that have not been completed as of the date of this filing. Any changes in the estimated fair values of the net assets recorded for this acquisition prior to the finalization of more detailed analyses will change the allocation of the purchase price. As such, the purchase price allocations for this transaction are preliminary estimates, which are subject to change within the measurement period. Any subsequent changes to the purchase price allocations that are material will be adjusted retroactively. The preliminary allocation of the purchase price is summarized as follows:

Cash consideration paid by the Company	\$	<u>7,523</u>
Allocated to:		
Cash	\$	2,447
Accounts receivable		4,733
Prepaid expenses and other current assets		1,610
Property and equipment		311
Other assets		10
Current liabilities		(4,528)
Deferred tax liability		(2,553)
Other long term liabilities		<u>(760)</u>
Net assets acquired		1,272
Trademarks		6,383
Patents		95
Gain on bargain purchase of business		<u>(227)</u>
	\$	<u>7,523</u>

Trademarks have been preliminarily determined by management to have an indefinite useful life and accordingly, no amortization is recorded in the Company's statement of operations. Trademarks are subject to a test for impairment on an annual basis. Patents will be amortized on a straight-line basis over their expected useful lives of 10 years. The Company incurred legal and other costs related to the transaction of approximately \$1,576, of which approximately \$673 was recognized during the year ended December 31, 2012 and approximately \$903 was recognized in operating expenses in the accompanying condensed consolidated statement of operations as of March 31, 2013.

Upon acquisition, the Company discontinued Heelys wholesale legacy operations as it transitioned the business to a licensing and brand management model. Accordingly, Heelys assets and liabilities at March 31, 2013, as well as its results of operations from the date of acquisition through March 31, 2013, related to the wholesale business have been reclassified to discontinued operations (see Note 4).

Total revenues and income from continuing operations since the date of acquisition, included in the condensed consolidated statements of operations for the three months ended March 31, 2013, are \$153 and \$201, respectively.

Acquisition of Ellen Tracy® and Caribbean Joe® Brands

On March 28, 2013, the Company entered into a purchase agreement (the "BM Purchase Agreement"), by and among the Company, ETPH Acquisition, LLC, ("ETPH") and Brand Matter, LLC ("Brand Matter"), pursuant to which the Company acquired from ETPH all of the outstanding equity interests of Brand Matter (the "Ellen Tracy and Caribbean Joe Acquisition") for an aggregate purchase price consisting of (i) approximately \$62,285 of cash, subject to adjustment as set forth in the BM Purchase Agreement, (ii) 2,833,590 shares of the Company's common stock, and (iii) 5-year warrants to purchase up to an aggregate of 125,000 shares of the Company's common stock at an exercise price equal to \$10.00 per share (the "Purchase Price").

In connection with the Ellen Tracy and Caribbean Joe Acquisition, the Company entered into a (i) first lien term loan agreement, dated as of March 28, 2013 ("First Lien Loan Agreement"), which provides for term loans of up to \$45,000 and (ii) a second lien term loan, dated as of March 28, 2013 ("Second Lien Loan Agreement"), which provides for term loans of up to \$20,000 (see Note 9). The proceeds from the term loans were used to fund the Ellen Tracy and Caribbean Joe Acquisition, repay existing debt, pay fees and expenses in connection with the foregoing, finance capital expenditures and for general corporate purposes. The Ellen Tracy and Caribbean Joe Acquisition was effected to complete the Company's base platform through acquiring two strong brands, *Ellen Tracy*® and *Caribbean Joe*®, with a proven team.

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The Ellen Tracy and Caribbean Joe Acquisition was accounted for under the acquisition method of accounting. Accordingly, the acquired assets and assumed liabilities were recorded at their estimated fair values, and operating results for Brand Matter are included in the condensed consolidated financial statements from the effective date of acquisition of March 28, 2013.

The allocation of the purchase price is based upon certain preliminary valuations and other analyses that have not been completed as of the date of this filing. Any changes in the estimated fair values of the net assets recorded for this acquisition prior to the finalization of more detailed analyses will change the allocation of the purchase price. As such, the purchase price allocations for this transaction are preliminary estimates, which are subject to change within the measurement period. Any subsequent changes to the purchase price allocations that are material will be adjusted retroactively. The preliminary allocation of the purchase price is summarized as follows:

Cash paid	\$	62,285
Fair value of common stock issued (2,833,590 shares)		19,835
Fair value of warrants issued (125,000 warrants)		393
Total consideration paid	\$	<u>82,513</u>
Allocated to:		
Cash	\$	140
Current assets		316
Property and equipment		101
Other assets		146
Current liabilities		<u>(1,172)</u>
Net liabilities assumed		(469)
Trademarks		79,716
Customer agreements		1,000
Goodwill		<u>2,266</u>
	\$	<u>82,513</u>

The fair value of the common stock issued was determined using the closing market price of the Company's common stock on March 28, 2013. The fair value of the warrants issued was determined using the Black-Scholes option-pricing model utilizing the following assumptions: dividend yield of zero, a risk-free interest rate of 0.77%, expected term of five years and an expected volatility of 64%.

Goodwill arising from the Ellen Tracy and Caribbean Joe Acquisition mainly consists of the synergies of an ongoing licensing and brand management business and an experienced, assembled workforce. The Company's goodwill is not deductible for tax purposes. Trademarks have been determined by management to have an indefinite useful life and accordingly, no amortization is recorded in the Company's statement of operations. Goodwill and trademarks are subject to a test for impairment on an annual basis. Customer agreements will be amortized on a straight-line basis over their expected useful lives of 4 years. The Company incurred legal and other costs related to the transaction of approximately \$2,559, of which approximately \$879 was recognized during the year ended December 31, 2012 and approximately \$1,680 was recognized in operating expenses in the accompanying condensed consolidated statement of operations as of March 31, 2013.

Total revenues and loss from continuing operations since the date of the Ellen Tracy and Caribbean Joe Acquisition, included in the condensed consolidated statements of operations for the three months ended March 31, 2013, are \$0 and \$2,712, respectively. The loss from continuing operations is mainly attributable to the non-cash deferred tax expense related to the acquired trademarks.

The following unaudited consolidated pro forma information gives effect to the acquisitions of Heelys and Brand Matter as if these transactions had occurred on January 1, 2012. The following pro forma information is presented for illustration purposes only and is not necessarily indicative of the results that would have been attained had the acquisition of these businesses been completed on January 1, 2012, nor are they indicative of results that may occur in any future periods.

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The Company's pro forma revenue (unaudited) would have been \$3,958 and \$3,802 for the three months ended March 31, 2013 and 2012, respectively, if the transactions had occurred on January 1, 2012. The Company's pro forma net loss attributable to common stockholders (unaudited), including the loss from discontinued operations, would have been \$9,013 and \$22,876 for the three months ended March 31, 2013 and 2012, respectively. The supplemental pro forma information for the three months ended March 31, 2013 has been adjusted to:

- I. exclude certain non-recurring expenses of:
 - a) \$2,583 relating to acquisition-related costs; and
 - b) \$11,614 relating to the non-cash interest expense recognized on the remaining unamortized discount of the beneficial conversion feature, Warrants and deferred financing costs of the Debentures (see Note 9); and
- II. include certain expenses of:
 - a) \$65 relating to the amortization of acquired customer agreements and patents; and
 - b) \$1,154 of interest expense relating to the Term Loans; amortization of deferred financing costs and amortization of debt discount (see Note 9).

The supplemental pro forma information for the three months ended March 31, 2012 has been adjusted to include certain non-recurring expenses of:

- a) \$5,530 relating to acquisition-related costs;
- b) \$11,480 relating to the non-cash interest expense recognized on the remaining unamortized discount of the beneficial conversion feature, Warrants and deferred financing costs of the Debentures;
- c) \$1,282 of interest expense relating to the Term Loans; amortization of deferred financing costs and amortization of debt discount;
- d) \$65 relating to the amortization of acquired customer agreements and patents; and
- e) \$2,213 relating to non-cash deferred tax expense on acquired trademarks.

Additionally, the supplemental pro forma information has been adjusted to reflect the elimination of Heelys historical operations that are not related to the licensing business, as this portion of their business has been discontinued by the Company (see Note 4).

7. Goodwill

Goodwill is summarized as follows:

Balance at January 1, 2013	\$	429
Acquisitions in 2013		2,266
Balance at March 31, 2013	\$	2,695

Goodwill is tested for impairment at the reporting unit level (operating segment or one level below an operating segment) on an annual basis (December 31 for the Company) and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. The Company considers its market capitalization and the carrying value of its assets and liabilities, including goodwill, when performing its goodwill impairment test. When conducting its annual goodwill impairment assessment, the Company initially performs a qualitative evaluation of whether it is more likely than not that goodwill is impaired. If it is determined by a qualitative evaluation that it is more likely than not that goodwill is impaired, the Company then applies a two-step impairment test. The two-step impairment test first compares the fair value of the Company's reporting unit to its carrying or book value. If the fair value of the reporting unit exceeds its carrying value, goodwill is not impaired and the Company is not required to perform further testing. If the carrying value of the reporting unit exceeds its fair value, the Company determines the implied fair value of the reporting unit's goodwill and if the carrying value of the reporting unit's goodwill exceeds its implied fair value, then an impairment loss equal to the difference is recorded in the consolidated statement s of operations.

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8. Intangible Assets

Intangible assets are summarized as follows:

March 31, 2013	Useful Lives (Years)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Amortized intangible assets:				
Trademarks	15	\$ 4,569	\$ (351)	\$ 4,218
Customer agreements	4	1,000	0	1,000
Patents	10	95	0	95
		<u>\$ 5,664</u>	<u>\$ (351)</u>	<u>5,313</u>
Indefinite lived intangible assets:				
Trademarks				86,099
Intangible assets, net				<u><u>\$ 91,412</u></u>
December 31, 2012	Useful Lives (Years)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Amortized intangible assets:				
Trademarks	15	\$ 4,569	\$ (276)	\$ 4,293
Intangible assets, net		<u>\$ 4,569</u>	<u>\$ (276)</u>	<u>\$ 4,293</u>

Future annual estimated amortization expense is summarized as follows:

Years Ending December 31:	
2013 (nine months)	\$ 423
2014	564
2015	564
2016	564
2017	377
2018	314
Thereafter	<u>2,507</u>
	<u>\$ 5,313</u>

Amortization expense amounted to \$75 and \$8 for the three months ended March 31, 2013 and 2012, respectively.

Intangible assets represent trademarks, customer agreements and patents related to the Company's brands. Definite lived assets are amortized on a straight-line basis over the estimated useful lives of the assets. Indefinite lived intangible assets are not amortized, but instead are subject to impairment evaluation. The carrying value of intangible assets and other long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

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9. Long-Term Debt

The components of long-term debt is as follows:

	March 31, 2013	December 31, 2012
Term Loans	\$ 65,000	\$ 0
Debentures	0	14,500
Accrued interest	0	30
Subtotal	65,000	14,530
Unamortized discounts	(1,269)	(11,028)
Total long-term debt, net of unamortized discounts	63,731	3,502
Less: current portion of long-term debt	8,000	0
Long-term debt	<u>\$ 55,731</u>	<u>\$ 3,502</u>

Term Loans

In connection with the Ellen Tracy and Caribbean Joe Acquisition discussed in Note 6, on March 28, 2013, the Company entered into a (i) First Lien Loan Agreement, which provides for term loans of up to \$45,000 (the "First Lien Term Loan") and (ii) a Second Lien Loan Agreement (together with the First Lien Loan Agreement, the "Loan Agreements"), which provides for term loans of up to \$20,000 (the "Second Lien Term Loan" and, together with the First Lien Loan Agreement, the "Term Loans"). The proceeds from the Term Loans were used to fund the Ellen Tracy and Caribbean Joe Acquisition, repay existing debt, pay fees and expenses in connection with the foregoing, finance capital expenditures and for general corporate purposes. In connection with the Second Lien Loan Agreement, the Company issued 5-year warrants to purchase up to an aggregate of 285,160 shares of the Company's common stock at an exercise price of \$4.50 per share.

The Term Loans were drawn in full on March 28, 2013. The Loan Agreements terminate, and all loans then outstanding under each Loan Agreement, must be repaid on March 28, 2018. The Company is required to make quarterly scheduled amortization payments of the Term Loans prior to the maturity of the Loan Agreements in an amount equal to (x) in the case of the First Lien Loan Agreement, \$1,500 and (y) in the case of the Second Lien Loan Agreement, \$500. The First Lien Term Loan bears interest, at the Company's option, at either (a) 4.00% per annum plus adjusted LIBOR or (b) 3.00% per annum plus the Base Rate, as defined in the applicable Loan Agreement (4.28% at March 31, 2013). The Second Lien Term Loan bears interest at 12.75% per annum plus adjusted LIBOR (13.03% at March 31, 2013).

The fair value of the warrants was determined to be approximately \$1,269 using the Black-Scholes option-pricing model. The fair value of the warrants was recorded as a discount to the Term Loans and a corresponding increase to additional paid in capital. This amount is being accreted to non-cash interest expense over the contractual term of the Term Loans, which is five years. The assumptions utilized to value the warrants under the Black-Scholes option-pricing model included a dividend yield of zero, a risk-free interest rate of 0.77%, expected term of five years and an expected volatility of 64%.

There was no contractual interest expense or accretion of the discount recorded for the three months ended March 31, 2013.

The Company incurred legal and other fees associated with this transaction of approximately \$1,973. These amounts have been recorded as deferred financing costs in the accompanying condensed consolidated balance sheet, and are being amortized as non-cash interest expense over the contractual term of the Term Loans. There was no amortization of deferred financing costs recorded for the three months ended March 31, 2013.

The Loan Agreements include customary representations and warranties and include representations relating to the intellectual property owned by the Company and its subsidiaries and the status of the Company's material license agreements. In addition, the Loan Agreements include covenants and events of default including requirements that the Company satisfy a minimum positive net income test, maintain a minimum loan to value ratio (as calculated pursuant to the First Lien Loan Agreement or the Second Lien Loan Agreement, as applicable) and, in the case of the Second Lien Loan Agreement, maintain a minimum cash balance of \$3,525 through December 31, 2013 and \$3,000 after January 1, 2014 in accounts subject to control agreements, as well as limitations on liens on the assets of the Company and its subsidiaries, indebtedness, consummation of acquisitions (subject to certain exceptions and consent rights as set forth in the Loan Agreements) and fundamental changes (including mergers and consolidations of the Company and its subsidiaries), dispositions of assets of the Company and its subsidiaries, investments, loans, advances and guarantees by the Company and its subsidiaries, and restrictions on issuing dividends and other restricted payments, prepayments and amendments of certain indebtedness and material licenses, affiliate transactions and issuance of equity interests.

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Variable Rate Senior Secured Convertible Debentures

On February 2, 2012, the Company entered into a securities purchase agreement (the "Securities Purchase Agreement") with TCP WR Acquisition, LLC ("TCP WR"), pursuant to which the Company issued variable rate senior secured convertible debentures (the "Debentures") in the amount of \$14,500, warrants to purchase up to 1,104,762 shares of common stock (the "Warrants") and 14,500 shares of Series A Preferred Stock, par value \$0.001 per share ("Series A Preferred Stock"). The Debentures had a three year term, with all principal and interest being due and payable at the maturity date of January 31, 2015, and had an interest rate of LIBOR.

The Debentures were convertible at the option of TCP WR into 5,523,810 shares of the Company's common stock at an initial conversion price of \$2.625 per share ("Conversion Price"). The Warrants, which had a fair value of \$4,215, are exercisable for five years at an exercise price of \$2.625 per share. The fair value of the Warrants was recorded as a discount to the Debentures and was being accreted to interest expense over the contractual term of the Debentures. Additionally, the Debentures were deemed to have a beneficial conversion feature at the time of issuance. Accordingly, the beneficial conversion feature, which had a value of \$7,347, was recorded as a discount to the Debentures and was being accreted to interest expense over the contractual term of the Debentures.

Legal and other fees associated with the transaction of \$844 were recorded as deferred financing costs and were being amortized to interest expense over the contractual term of the Debentures.

On March 28, 2013, in connection with the Ellen Tracy and Caribbean Joe Acquisition, TCP WR elected to convert the aggregate principal amount outstanding under the Debentures into shares of the Company's common stock at a conversion rate of \$2.625 per share (the "TCP Conversion"). At the time of the TCP Conversion, the aggregate principal amount outstanding under the Debentures was \$14,500, plus accrued and unpaid interest. The Company issued 5,523,810 shares of its common stock in the TCP Conversion. In connection with the TCP Conversion, the Company also redeemed all of the 14,500 issued and outstanding shares of Series A Preferred Stock held by TCP WR for an aggregate redemption price (unrounded) of \$14.50 pursuant to the Designation of Rights, Preferences and Limitations for the Series A Preferred Stock. As a result of the TCP Conversion, the remaining unamortized discount of \$11,028 recorded in connection with the beneficial conversion feature and the Warrants issued with the Debentures to TCP WR, as well as the remaining unamortized balance of deferred financing costs of \$586, were recognized as non-cash interest expense in the accompanying statement of operations as of March 31, 2013.

10. Commitments and Contingencies

Shareholder Derivative Complaint – Settled

On January 17, 2012, RP Capital, LLC ("plaintiff") filed a shareholders' derivative complaint in the Superior Court of the State of California, County of Los Angeles, against the Company and former directors Colin Dyne, Kenneth Wengrod, Susan White and Dean Oakey. The case alleges that the defendants (i) breached their fiduciary duties to the Company for failing to properly oversee and manage the Company, (ii) certain defendants were unjustly enriched, (iii) abused their control, (iv) grossly mismanaged the Company, (v) wasted corporate assets, (vi) engaged in self-dealing, and (vii) breached their fiduciary duties by disseminating false and misleading information. The plaintiffs seek (i) judgment against the defendants in favor of the Company for the amount of damages sustained by the Company as a result of the defendants' alleged breaches of their fiduciary duties; (ii) judgment directing the Company to take all necessary actions to reform and improve its corporate governance and internal procedures to comply with applicable laws; (iii) an award to the Company of restitution from the defendants and an order from the court to disgorge all profits, benefits and other compensation obtained by the defendants from their alleged wrongful conduct and alleged fiduciary breaches and (iv) an award of costs and disbursements of the action, including reasonable fees for professional services. The parties agreed upon a settlement in the action. The court granted final approval of the settlement on March 12, 2013 and dismissed the case on the same day. Pursuant to the settlement, the Company is required, subject to certain exceptions, to implement and maintain in effect for a period of three years certain corporate governance initiatives, many of which the Company implemented in early 2012. The settlement did not include any cash payment for damages.

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General Legal Matters

From time to time, the Company is involved in legal matters arising in the ordinary course of business. While the Company believes that such matters are currently not material, there can be no assurance that matters arising in the ordinary course of business for which the Company is, or could be, involved in litigation, will not have a material adverse effect on its business, financial condition or results of operations. Contingent liabilities arising from potential litigation are assessed by management based on the individual analysis of these proceedings and on the opinion of the Company's lawyers and legal consultants. At March 31, 2013, the Company is a defendant in litigation involving former vendors of the Company's discontinued wholesale operations. These vendors' claims relate primarily to amounts owed for goods sold and delivered to the Company. Based on the information received from the Company's legal consultants and on the analysis of potential demands, the Company has recorded an estimated liability for the probable loss as a component of liabilities of discontinued operations in the accompanying condensed consolidated balance sheet at December 31, 2012.

11. Stock Based Compensation

Stock Options

The following table summarizes the Company's stock option activity for the three months ended March 31, 2013:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (in Years)	Aggregate Intrinsic Value
Outstanding - December 31, 2012	404,800	\$ 4.09	7.3	\$ 808
Granted	-	-		
Exercised	(7,800)	(3.63)		
Forfeited or Canceled	(68,726)	(10.44)		
Outstanding - March 31, 2013	<u>328,275</u>	<u>\$ 2.77</u>	<u>2.5</u>	<u>\$ 1,421</u>
Exercisable - March 31, 2013	<u>326,011</u>	<u>\$ 2.77</u>	<u>2.6</u>	<u>\$ 1,410</u>

A summary of the changes in the Company's unvested stock options is as follows:

	Number of Options	Weighted Average Grant Date Fair Value
Unvested - December 31, 2012	46,240	\$ 0.01
Granted	-	-
Vested	(43,250)	0.01
Forfeited or Canceled	(726)	0.01
Unvested - March 31, 2013	<u>2,264</u>	<u>\$ 0.01</u>

The Company did not grant any options during the three months ended March 31, 2013 and 2012. Total compensation expense related to stock options for the three months ended March 31, 2013 and 2012 was approximately \$4 and \$1, respectively. As of March 31, 2013, there was no unrecognized compensation expense related to stock options.

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Warrants

The following table summarizes the Company's outstanding warrants:

	Number of Warrants	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (in Years)	Aggregate Intrinsic Value
Outstanding - December 31, 2012	2,250,762	\$ 2.23	4.0	\$ 6,290
Granted	438,160	6.17		
Exercised	-	-		
Forfeited or Canceled	(2,667)	(7.50)		
Outstanding - March 31, 2013	<u>2,686,255</u>	<u>\$ 2.87</u>	<u>3.8</u>	<u>\$ 11,482</u>
Exercisable - March 31, 2013	<u>2,647,505</u>	<u>\$ 2.82</u>	<u>3.8</u>	<u>\$ 11,434</u>

A summary of the changes in the Company's unvested warrants is as follows:

	Number of Warrants	Weighted Average Grant Date Fair Value
Unvested - December 31, 2012	45,000	\$ 3.05
Granted	438,160	4.00
Vested	(444,410)	(3.99)
Forfeited or Canceled	-	-
Unvested - March 31, 2013	<u>38,750</u>	<u>\$ 3.05</u>

Restricted Stock

On November 19, 2012, the Company issued 396,196 shares of restricted stock to the Company's Chief Executive Officer, in accordance with the terms of his employment agreement. Total compensation related to the restricted stock grant amounted to approximately \$2,278, of which \$142 was recorded in operating expenses in the Company's condensed consolidated statement of operations for the three months ended March 31, 2013.

On November 29, 2012, the Company issued 80,000 shares of restricted stock to the Company's Chief Financial Officer, in accordance with the terms of his employment offer letter. Total compensation related to the restricted stock grant amounted to approximately \$400, of which \$25 was recorded in operating expenses in the Company's consolidated statement of operations for the three months ended March 31, 2013.

A summary of the restricted stock activity for the three months ended March 31, 2013 is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value	Weighted Average Remaining Contractual Life (in Years)	Aggregate Intrinsic Value
Unvested - December 31, 2012	357,147	\$ 5.62	3.9	\$ 0
Granted	-	-		
Vested	-	5.62		
Unvested - March 31, 2013	<u>357,147</u>	<u>\$ 5.62</u>	<u>3.6</u>	<u>\$ 491</u>

SEQUENTIAL BRANDS GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2013
(UNAUDITED)

(dollars are in thousands (unless otherwise noted), except share and per share data)

12. Related Party Transactions

Relationship with Brand Matter

On March 28, 2013, the Company entered into the BM Purchase Agreement, by and among the Company, ETPH and Brand Matter, pursuant to which the Company acquired from ETPH all of the issued and outstanding equity interests of Brand Matter. Three of the Company's directors, William Sweedler, Matthew Eby and Richard Gersten, are members of Tengram Capital Associates, LLC ("Tengram"), which indirectly beneficially owns approximately 43% of the Company's outstanding common stock as of the date hereof. Two of the Company's directors, Mr. Sweedler and Mr. Eby, are members of Brand Matter. Prior to the consummation of the Ellen Tracy and Caribbean Joe Acquisition, (i) Messrs. Sweedler and Eby also served on the board of directors of ETPH, the direct parent of Brand Matter, (ii) Mr. Sweedler served as co-chairman of the board of directors of Brand Matter, (iii) Mr. Sweedler served as an executive officer of Brand Matter, and (iv) Mr. Sweedler beneficially owned certain membership interests of ETPH. As a consequence of Mr. Sweedler's indirect beneficial ownership in Brand Matter and the Company and his and Mr. Eby's positions with ETPH, the Company and Brand Matter as well as the Company and ETPH each appointed special independent committees (on which neither Mr. Sweedler nor Mr. Eby served) to review and negotiate the terms of the Ellen Tracy and Caribbean Joe Acquisition. In connection with the Ellen Tracy and Caribbean Joe Acquisition, Mr. Sweedler received shares of the Company's common stock for all his equity interests in Brand Matter.

Amended and Restated Stockholders Agreement

On February 22, 2012, the Company, TCP WR and Colin Dyne, the Company's former chief executive officer, chief financial officer and director entered into a stockholders agreement (the "Stockholders Agreement"). In connection with the Ellen Tracy and Caribbean Joe Acquisition, the Company entered into the amended and restated stockholders agreement, dated as of March 27, 2013 (the "A&R Stockholders Agreement"), pursuant to which Mr. Dyne was removed as a party to such agreement. The terms of the A&R Stockholders Agreement are otherwise substantially similar to those in the Stockholders Agreement.

Heelys Merger Agreement

On December 7, 2012, in connection with the Company's entry into the Heelys Merger Agreement, as discussed in Note 6 the Company entered into an equity commitment letter with Tengram Capital Partners Gen2 Fund, L.P., pursuant to which such entity agreed to provide up to \$8,100 of equity financing to the Company, subject to the terms and conditions set forth in the commitment letter, if needed, for the Company to satisfy its obligations under the Heelys Merger Agreement. The commitment letter automatically terminated upon the consummation of the transactions contemplated by the merger agreement on January 24, 2013 without an equity financing by Tengram Capital Partners Gen2 Fund, L.P.

Change of Control Transaction with TCP WR

William Sweedler, Matthew Eby and Richard Gersten are each directors of the Company, and are the controlling members of Tengram, which has the sole voting control over TCP WR. On February 2, 2012, the Company entered into the Securities Purchase Agreement with TCP WR pursuant to which the Company sold the Debentures, the Warrants and Series A Preferred Stock to TCP WR.

Fees paid to TCP WR, including the annual monitoring fees, and legal and other fees, amounted to approximately \$250 and \$689 for the three months ended March 31, 2013 and 2012, respectively. At March 31, 2012 and December 31, 2012, amounts owed to TCP WR of \$438 and \$0, respectively, are included in accounts payable and accrued expenses in the accompanying condensed consolidated balance sheets.

Transactions with Tennman WR-T, Inc.

In May 2010, the Company's subsidiary, William Rast Sourcing, LLC ("Rast Sourcing"), entered into a design and licensing agreement with the Target Corporation. During the three months ended March 31, 2013 and 2012, the Company paid \$628 and \$100, respectively, in royalties to Tennman WR-T, Inc. ("Tennman WR-T"), a minority interest holder of Rast Sourcing. At March 31, 2012 and December 31, 2012, amounts owed to Tennman WR-T of \$123 and \$378, respectively, are included in accounts payable and accrued expenses in the accompanying condensed consolidated balance sheets.

SEQUENTIAL BRANDS GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2013
(UNAUDITED)

(dollars are in thousands (unless otherwise noted), except share and per share data)

13. Private Placement Transaction

On December 21, 2012, the Company entered into a securities purchase agreement (the “PIPE Purchase Agreement”) with a select group of accredited investors (the “PIPE Investors”), pursuant to which the Company agreed to sell to the PIPE Investors an aggregate of 4,966,667 shares of the Company’s common stock, par value \$0.001 (the “Securities”), at a purchase price of \$4.50 per share, for a total offering amount of approximately \$22,350 (the “Offering”). Net proceeds, after the payment of legal and other expenses, amounted to approximately \$21,212.

The Offering was consummated on January 9, 2013 and a portion of the proceeds were used to fund the acquisition of Heelys. Affiliates of the Company purchased 744,444 shares, with the Company’s Chief Executive Officer purchasing 11,111 shares and TCP SQBG Acquisition, LLC (“TCP SQBG”), a fund affiliated with TCP WR, purchasing 733,333 shares. The Company’s directors, William Sweedler, Matthew Eby and Richard Gersten, are co-managing members of Tengram, which is the managing member of TCP WR and TCP SQBG. As contemplated by the PIPE Purchase Agreement, the Company also entered into a registration rights agreement with the PIPE Investors on January 9, 2013 (the “Registration Rights Agreement”).

The Registration Rights Agreement requires the Company to file a resale shelf registration statement (the “Resale Shelf”) for the Securities purchased by each PIPE Investor in the Offering within 120 days of the Closing Date (the “Filing Deadline”) and requires the Company to use its commercially reasonable efforts to cause the Resale Shelf to become effective as promptly thereafter as practicable but in any event not later than 90 days after the Filing Deadline if the Company receives comments from the SEC, or 30 days after the Filing Deadline, if the Company does not receive comments from the SEC (such applicable date, the “Effectiveness Deadline”). If the Company fails to meet the Filing Deadline or the Effectiveness Deadline, subject to certain grace periods provided for in the Registration Rights Agreement, the Company will be required to pay certain liquidated damages to the Investors. The maximum aggregate liquidated damages payable to a PIPE Investor, including any interest, shall be 10% of the aggregate amount paid by such PIPE Investor. The Registration Rights Agreement also provides for customary indemnification and contribution provisions, as well as customary restrictions such as blackout periods. In the event the PIPE Investors no longer hold “Registrable Securities,” as defined in the Registration Rights Agreement, notwithstanding the foregoing, the Company may no longer be obligated to register the Securities with the SEC.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Information

This "Management's Discussion and Analysis of Financial Condition and Results of Operations" should be read in conjunction with our accompanying consolidated condensed financial statements and related notes. See the cautionary statement regarding forward-looking statements on page 3 of this Quarterly Report for a description of important factors that could cause actual results to differ from expected results.

Overview

We own a portfolio of consumer brands, including *William Rast*®, *People's Liberation*®, *DVS*®, *Heelys*®, *Ellen Tracy*® and *Caribbean Joe*®. We promote, market, and license these brands and intend to grow our portfolio by acquiring rights to additional brands. We have licensed and intend to license our brands in a variety of categories to retailers, wholesalers and distributors in the United States and in certain international territories. In our licensing arrangements, our licensing partners are responsible for designing, manufacturing and distributing our licensed products, subject to our continued oversight and marketing support. In our direct-to-retail license, we grant the retailer the exclusive right to distribute branded apparel in a broad range of product categories through its stores, consumer-direct mail and consumer-direct ecommerce distribution channels. In our wholesale licenses, we grant rights to a single or small group of related product categories to a wholesale supplier, who is permitted to sell licensed products to multiple stores within an approved channel of distribution.

In the second half of 2011, we changed our business model to focus on licensing and brand management. Prior to our change in business model and since 2005, we designed, marketed and provided on a wholesale basis branded apparel and apparel accessories. Commencing in July 2008, we implemented a retail strategy and opened retail stores to sell our branded products. In connection with the change in our business model, we discontinued our wholesale distribution of branded apparel and apparel accessories, liquidated our existing inventory and closed our remaining retail stores. To reflect our business transition, in March 2012, we changed our corporate name from People's Liberation, Inc. to Sequential Brands Group, Inc.

Recent Developments

Private Placement Transaction

On December 21, 2012, we entered into the PIPE Purchase Agreement with the PIPE Investors, pursuant to which we agreed to sell to the PIPE Investors an aggregate of 4,966,667 shares of our common stock, par value \$0.001, at a purchase price of \$4.50 per share, for a total offering amount of approximately \$22,350. Net proceeds, after the payment of legal and other expenses, amounted to approximately \$21,212.

The Offering was consummated on January 9, 2013, and a portion of the proceeds was used to fund the acquisition of Heelys. Affiliates of the Company purchased 744,444 shares, with our Chief Executive Officer purchasing 11,111 shares and TCP SQBG, a fund affiliated with TCP WR, purchasing 733,333 shares. Our directors, William Sweedler, Matthew Eby and Richard Gersten, are co-managing members of Tengram, which is the managing member of TCP WR and TCP SQBG. As discussed further in Note 13 of the accompanying condensed consolidated financial statements, we entered into the Registration Rights Agreement with the PIPE Investors on January 9, 2013 in connection with the PIPE Purchase Agreement.

Acquisition of Heelys

On January 24, 2013, we completed our acquisition of Heelys pursuant to the Heelys Merger Agreement, dated as of December 7, 2012, by and among us, Heelys and Wheels Merger Sub, Inc., a Delaware corporation and our wholly-owned subsidiary. In accordance with the Heelys Merger Agreement, we acquired all of the outstanding shares of common stock of Heelys for \$2.25 per share in cash, for an aggregate consideration of approximately \$62,974. As further described in Note 6 of the accompanying condensed consolidated financial statements, the acquisition was funded with cash and investments from both us and Heelys. The acquisition of Heelys was effected to develop and build our diversified portfolio of consumer brands. In connection with the acquisition, we incurred legal and other costs related to the transaction of approximately \$1,576.

In connection with the acquisition of Heelys, we entered into a multi-country exclusive Heelys License Agreement with BBC to license the trademark “Heelys” and all existing derivative Marks. The Heelys License Agreement granted an exclusive, nontransferable, non-assignable license, without the right to sub-license, to use the Marks and certain proprietary rights, including patents, in connection with the manufacturing, distribution, advertising and sale of the License Products, subject to the terms and conditions stated in the Heelys License Agreement. The term of the Heelys License Agreement expires on June 30, 2019.

Amended and Restated Stockholders Agreement

As previously disclosed, on February 22, 2012, we, TCP WR and Colin Dyne, our former chief executive officer, chief financial officer and director entered into the Stockholders Agreement. In connection with the Ellen Tracy and Caribbean Joe Acquisition, we entered into the A&R Stockholders Agreement, dated as of March 27, 2013, pursuant to which Mr. Dyne was removed as a party to such agreement. The terms of the A&R Stockholders Agreement are otherwise substantially similar to those in the Stockholders Agreement.

Acquisition of Ellen Tracy® and Caribbean Joe® and Financing

As discussed further in Note 6 of the accompanying condensed consolidated financial statements, on March 28, 2013, we entered into the BM Purchase Agreement, by and among us, ETPH and Brand Matter, pursuant to which we acquired all of the outstanding equity interests of Brand Matter for an aggregate purchase price consisting of (i) approximately \$62,285 of cash, subject to adjustment as set forth in the Purchase Agreement, (ii) 2,833,590 shares of our common stock, and (iii) 5-year warrants to purchase up to an aggregate of 125,000 shares of our common stock at an exercise price equal to \$10.00 per share. In connection with the Ellen Tracy and Caribbean Joe Acquisition, we entered into (i) the First Lien Loan Agreement, which provides for term loans of up to \$45,000, and (ii) the Second Lien Loan Agreement, which provides for term loans of up to \$20,000. The proceeds from the Term Loans were used to fund the Ellen Tracy and Caribbean Joe Acquisition, repay existing debt, pay fees and expenses in connection with the foregoing, finance capital expenditures and for general corporate purposes. In connection with the Second Lien Loan Agreement, we also issued 5-year warrants to purchase up to an aggregate of 285,810 shares of our common stock at an exercise price of \$4.50 per share. The Ellen Tracy and Caribbean Joe Acquisition was effected to complete our base platform through acquiring two strong brands, *Ellen Tracy*® and *Caribbean Joe*®, with a proven team. The Term Loans were drawn in full on March 28, 2013 and are required to be repaid on March 28, 2018. We are required to make quarterly scheduled amortization payments during the term of the Loan Agreements.

Conversion of the Debentures

As discussed further in Note 9 of the accompanying condensed consolidated financial statements, on March 28, 2013, TCP WR converted the aggregate principal amount outstanding under the Debentures into 5,523,810 shares of our common stock at a conversion rate of \$2.625 per share. At the time of the TCP Conversion, the aggregate principal amount outstanding under the Debentures was \$14,500, plus accrued and unpaid interest. In connection with the TCP Conversion, we also redeemed all of the 14,500 issued and outstanding shares of Series A Preferred Stock held by TCP WR for an aggregate redemption price (unrounded) of \$14.50, pursuant to the Designation of Rights, Preferences and Limitations for the Series A Preferred Stock.

Fiscal Year

Our fiscal year ends on December 31. Each quarter of each fiscal year ends on March 31, June 30, September 30 and December 31.

Critical Accounting Policies and Estimates

The preparation of our condensed consolidated financial statements in conformity with U.S. GAAP requires management to exercise its judgment. We exercise considerable judgment with respect to establishing sound accounting policies and in making estimates and assumptions that affect the reported amounts of our assets and liabilities, our recognition of revenues and expenses, and disclosure of commitments and contingencies at the date of the financial statements.

We base our estimates and judgments on a variety of factors including our historical experience, knowledge of our business and industry, and current and expected economic conditions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. We periodically re-evaluate our estimates and assumptions with respect to these judgments and modify our approach when circumstances indicate that modifications are necessary.

While we believe that the factors we evaluate provide us with a meaningful basis for establishing and applying sound accounting policies, we cannot guarantee that the results will always be accurate. Since the determination of these estimates requires the exercise of judgment, actual results could differ from such estimates.

Please refer to our Annual Report on Form 10-K for the year ended December 31, 2012, filed with the SEC on April 1, 2013, for a discussion of our critical accounting policies. During the three months ended March 31, 2013, there were no material changes to these policies.

Results of Operations

Comparison of the Three Months Ended March 31, 2013 to the Three Months Ended March 31, 2012

The following table sets forth, for the periods indicated, results of operation information from our unaudited condensed consolidated financial statements:

	Three Months Ended March 31,		Change (Dollars)	Change (Percentage)
	2013	2012		
Net revenue	\$ 1,629	\$ 1,055	\$ 574	54.5%
Operating expenses	5,365	959	4,406	459.6%
(Loss) income from operations	(3,736)	96	(3,832)	-3999.9%
Interest expense, net	11,617	144	11,473	7990.4%
Loss before income taxes	(15,353)	(48)	(15,305)	32023.0%
Provision for income taxes	2,264	10	2,254	22540.0%
Loss from continuing operations	(17,617)	(58)	(17,559)	30382.2%
Loss from discontinued operations	(3,864)	(371)	(3,493)	941.1%
Net loss	(21,481)	(429)	(21,052)	4907.2%
Noncontrolling interest from continuing operations	(26)	0	(26)	-100.0%
Net loss attributable to common stockholders	\$ (21,507)	\$ (429)	\$ (21,078)	4913.0%

Net revenue for the three months ended March 31, 2013 consists of license revenue earned from our license agreements related to our William Rast, DVS, Heelys and People's Liberation brands. Net revenues for the three months ended March 31, 2013 do not include license revenue from our Ellen Tracy and Caribbean Joe brands, as these brands were acquired on March 28, 2013 and only include two months of revenues related to our Heelys brand, as this brand was acquired on January 24, 2013. Net revenue for the three months ended March 31, 2012 consists of license revenue earned only from our license agreements related to our William Rast brand, as we did not either own or license any of the other brands during that period.

Our expense structure for the three months ended March 31, 2013 is not representative of what we expect our normalized brand management and licensing business to be in the future. Of the total operating expenses for the three months ended March 31, 2013, approximately \$2,357 is related to deal costs incurred in connection with acquisitions that have or are expected to occur; and approximately \$3,008 is related to the day to day activities of our Company, which is primarily compensation, professional fees, advertising, stock-based compensation expense and royalty expenses paid under our agreement with Tennman WR-T. Operating expenses for the three months ended March 31, 2012 primarily consists of compensation of approximately \$360, royalty expenses under the Tennman WR-T agreement of \$226, and professional fees of \$142 mainly related to our 2011 year-end audit. As part of our acquisition strategy, we may incur additional deal costs, however those costs are neither certain nor predictable, nor are they considered representative of our core business.

Interest expense during the three months ended March 31, 2013 resulted primarily from the conversion of the Debentures, as more fully described in Note 9 to our condensed consolidated financial statements. As a result of the TCP Conversion, the remaining unamortized discount of \$11,028 recorded in connection with the beneficial conversion feature and Warrants issued in connection with the Debentures, as well as the remaining unamortized balance of deferred financing costs of \$586, were recognized as non-cash interest expense. Interest expense for the three months ended March 31, 2012 resulted primarily from interest due on our promissory notes payable in the aggregate principal amount of \$1,750 through the date of their repayment on February 3, 2012, interest at a rate of LIBOR on our Debentures and interest related to the accretion of the valuation discount and amortization of deferred financing costs associated with our Debentures.

The provision for income taxes as of March 31, 2013 represents the non-cash deferred tax expense created by the amortization of the acquired trademarks related to our Ellen Tracy and Caribbean Joe brands. The provision for income taxes for the three months ended March 31, 2012 represents the minimum tax payments due for state and local purposes, including gross receipts tax on sales generated by our limited liability companies, and estimated federal and state taxes due at statutory effected tax rates, if any.

The loss from discontinued operations for the three months ended March 31, 2013 is primarily attributable to the wind down costs associated with the Heelys legacy operating business, as a result of our decision to discontinue our wholesale business related to the Heelys brand. As of March 31, 2013, these costs mainly represent severance expense, lease termination costs and professional and other fees. We expect to complete the wind down of Heelys legacy operations by the end of 2013. The loss from discontinued operations for the three months ended March 31, 2012 is primarily attributable to the wholesale business related to our People's Liberation and William Rast branded products and the retail operations included in our subsidiary, Rast Retail.

Liquidity and Capital Resources

As of March 31, 2013, our continuing operations had cash of approximately \$16,365 and a working capital balance of approximately \$3,224. As of December 31, 2012, our continuing operations had cash of approximately \$2,624, a working capital deficit of approximately \$524. We believe that cash from future operations and our currently available cash will be sufficient to satisfy our anticipated working capital requirements for the foreseeable future. We intend to continue financing future brand acquisitions through a combination of cash from operations, bank financing and the issuance of additional equity and/or debt securities. See Notes 9 and 13 to our condensed consolidated financial statements for a description of certain prior financings consummated by us.

Cash Flows from Continuing Operations

Cash flows from continuing operations for operating, financing and investing activities for the three months ended March 31, 2013 and 2012 are summarized in the following table:

	Three Months Ended March 31,	
	2013	2012
Operating activities	\$ (1,892)	\$ (1,354)
Investing activities	(67,245)	-
Financing activities	84,267	11,906
Net increase in cash	<u>\$ 15,130</u>	<u>\$ 10,552</u>

Operating Activities

Net cash used in operating activities from continuing operations was \$1,892 for the three months ended March 31, 2013, compared to \$1,354 for the three months ended March 31, 2012. Net loss for the three months ended March 31, 2013 of \$21,481 includes net non-cash expenses of \$11,614 of amortization of debt discount and deferred financing costs and \$2,239 of deferred income taxes. Net loss for the three months ended March 31, 2013 also includes \$3,864 of loss from discontinued operations. Changes in operating assets and liabilities provided \$1,513 in cash. Net loss for the three months ended March 31, 2012 of \$429 includes \$371 of loss from discontinued operations and \$128 of amortization of debt discount and deferred financing costs. Changes in operating assets and liabilities used \$1,476 in cash.

Investing Activities

Net cash used in investing activities from continuing operations was \$67,245 for the three months ended March 31, 2013, primarily consisting of \$67,221 of net cash paid for the acquisitions of our Heelys, Ellen Tracy and Caribbean Joe brands, as further discussed in Note 6 to our condensed consolidated financial statements.

Financing Activities

Net cash provided by financing activities from continuing operations for the three months ended March 31, 2013 amounted to \$84,267, compared to \$11,906 for the three months ended March 31, 2012. In January 2013, we received proceeds of \$22,350 in connection with the Offering of our common stock. A portion of the proceeds was used to fund the acquisition of Heelys. In March 2013, we received \$65,000 of proceeds under the Term Loans, for which the proceeds were mainly used in the Ellen Tracy and Caribbean Joe Acquisition, pay fees and expenses in connection with the foregoing, finance capital expenditures and for general corporate purposes. Cash paid for fees and other costs incurred in connection with the Offering and the Term Loans amounted to \$3,111. In February 2012, we received \$14,500 in gross proceeds from the sale of the Debentures. Net proceeds from this transaction after the payment of closing, legal and other costs and the repayment of outstanding obligations related to notes payable and our factoring facility amounted to approximately \$11,700.

Future Capital Requirements

We believe the cash received from the sale of our common stock in January 2013 and cash received from the Term Loans in March 2013 will be sufficient to meet our capital requirements for the next twelve months, as they relate to our current operations. The extent of our future capital requirements will depend on many factors, including our results of operations and growth through the acquisition of additional brands and we cannot be certain that we will be able to obtain additional financing in sufficient amounts and/or on acceptable terms in the near future, if at all.

Contractual Obligations

The following summarizes our contractual obligations at March 31, 2013 and the effects such obligations are expected to have on liquidity and cash flows in future periods:

Contractual Obligations	Payments Due by Period				
	Total	Less than 1 Year	1-3 Years	4-5 Years	After 5 Years
Operating leases	\$ 2,267	\$ 833	\$ 1,434	\$ 0	\$ 0
Minimum royalties due	2,400	400	1,200	800	*
Term loans	65,000	8,000	24,000	33,000	0
Total	<u>\$ 69,667</u>	<u>\$ 9,233</u>	<u>\$ 26,634</u>	<u>\$ 33,800</u>	<u>\$ 0</u>

* Pursuant to the royalty agreement between Rast Sourcing, William Rast Licensing, LLC (“Rast Licensing”) and Tennman WR-T, Rast Sourcing is obligated to pay Tennman WR-T a guaranteed minimum royalty of \$400,000 per calendar year, with such payments continuing until the earlier of (i) the date that Rast Sourcing pays a liquidating payment to Tennman WR-T or (ii) the date Tennman WR-T or any of its affiliates no longer owns Class B membership interests in Rast Sourcing.

Off-Balance Sheet Arrangements

At March 31, 2013 and 2012, we did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, we are not exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

Recent Accounting Pronouncements

See Note 2 to the accompanying condensed consolidated financial statements for a full description of recent accounting pronouncements including the respective expected dates of adoption and effects on results of operations and financial condition.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of March 31, 2013, the end of the period covered by this report. Based on, and as of the date of such evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of March 31, 2013 such that the information required to be disclosed in our SEC reports is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Control Over Financial Reporting

Other than the material weakness discussed below that was identified and remediated during the quarter ended March 31, 2013, there have not been any significant changes in our internal control over financial reporting during the fiscal quarter ended March 31, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Remediation of a Material Weakness in Internal Control Over Financial Reporting

We recognize the importance of the control environment as it sets the overall tone for the organization and is the foundation for all other components of internal control. Consequently, we designed and implemented remediation measures to address the material weakness identified as of December 31, 2012 and enhance our internal control over financial reporting. The material weakness related to the lack of technical resources to apply accounting requirements as they relate to non-routine and highly complex transactions and resulted in restatements to our financial statements as previously filed on Form 10-Q for the periods ended March 31, June 30 and September 30, 2012. The following actions, which we believe remediated the material weakness in internal control over financial reporting, were completed as of the date of this filing:

- We retained management and accounting personnel with the appropriate level of knowledge, skills and experience in financial accounting and reporting;
- Our finance team has examined significant accounts and improved related account reconciliations; and
- Our finance team changed its monitoring practices concerning the review of significant accounts and transactions and related financial results and reporting.

We are committed to a strong internal control environment and will continue to review the effectiveness of our internal controls over financial reporting and other disclosure controls and procedures. As we continue to evaluate and work to improve our internal control over financial reporting, management may determine to take additional measures.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

We are subject to certain legal proceedings and claims arising in connection with the normal course of our business. In the opinion of management, other than described in Note 8 of the accompanying condensed consolidated financial statements, which description is incorporated herein by reference, there are currently no claims that could have a material adverse effect on our consolidated financial position, results of operations or cash flows.

Item 1A. Risk Factors

Cautionary Statements and Risk Factors

This Quarterly Report on Form 10-Q contains forward-looking statements, which are subject to a variety of risks and uncertainties. Our actual results could differ materially from those anticipated in those forward-looking statements as a result of various factors, including those set forth in our Annual Report on Form 10-K for the year ended December 31, 2012, filed with the SEC on April 1, 2013. There have been no material changes to such risk factors during the three months ended March 31, 2013.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended March 31, 2013, there were no unregistered sales of equity securities, other than those described in Note 6 and Note 13 of the accompanying condensed consolidated financial statements, which description is incorporated herein by reference. Such unregistered sales of equity securities were previously disclosed in our Current Reports on Form 8-K, filed with the SEC on December 26, 2012 and April 3, 2013. During the three months ended March 31, 2013, there were no redemptions of shares of our common stock or Series A Preferred Stock, other than those described in Note 9 of the accompanying condensed consolidated financial statements, which description is incorporated herein by reference. Such redemption of our Series A Preferred Stock was previously disclosed in our Current Report on Form, 8-K, filed with SEC on April 3, 2013.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

The following exhibits are filed as part of this report:

Exhibit Number	Exhibit Title
10.1	Purchase Agreement, dated as of March 28, 2013, by and among Sequential Brands Group, Inc., ETPH Acquisition, LLC and B&M Matter, LLC (incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed April 3, 2013).
10.2	First Lien Term Loan Agreement, dated as of March 28, 2013, by and among Sequential Brands Group, Inc., Bank of America, N.A., the guarantors named therein and the lenders party thereto (incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed April 3, 2013).
10.3	Second Lien Term Loan Agreement, dated as of March 28, 2013, by and among Sequential Brands Group, Inc., Pathlight Capital, LLC, the guarantors named therein and the lenders party thereto (incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed April 3, 2013).
10.4	Intercreditor Agreement, dated as of March 28, 2013, by and between Bank of America, N.A. and Pathlight Capital, LLC (incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K filed April 3, 2013).
10.5	Warrant Purchase Agreement, dated as of March 28, 2013, by and between Sequential Brands Group, Inc. and Pathlight Capital, LLC (incorporated by reference to Exhibit 10.5 to our Current Report on Form 8-K filed April 3, 2013).
10.6	Form of Class B Common Stock Purchase Warrant, dated as of March 28, 2013, issued to Pathlight Capital, LLC (incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed April 3, 2013).
10.7 *	Amended and Restated Stockholders Agreement, dated as of March 27, 2013, by and among Sequential Brands Group, Inc., TCP WR Acquisition, LLC and the other stockholders party thereto.
31.1*	Certification of Principal Executive Officer pursuant to Securities Exchange Act Rules 13a-14(a) and 15d-14(a) as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Principal Financial Officer pursuant to Securities Exchange Act Rules 13a-14(a) and 15d-14(a) as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

*Filed herewith.

**Furnished herewith.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SEQUENTIAL BRANDS GROUP, INC.

Date: May 15, 2013

/s/ Gary Klein

By: Gary Klein

Its: Chief Financial Officer (Principal Financial and Accounting Officer)

AMENDED AND RESTATED STOCKHOLDERS AGREEMENT

This AMENDED AND RESTATED STOCKHOLDERS AGREEMENT, dated as of March 27, 2013, by and among (i) Sequential Brands Group, Inc., a Delaware corporation, formerly known as People's Liberation, Inc. (the "Company"), (ii) TCP WR Acquisition, LLC ("Tengram"), and (iii) any other holder of common stock of the Company that may become a party to this Agreement after the date and pursuant to the terms hereof (collectively with Tengram, the "Stockholders"). Capitalized terms used herein without definition shall have the meanings set forth in Section 3.1.

RECITALS

A. Pursuant to a Securities Purchase Agreement, dated as of February 2, 2012 (the "Securities Purchase Agreement"), between the Company and Tengram, Tengram purchased \$14,500,000 in principal amount of Convertible Debentures along with 14,500 shares of the Company's Preferred Stock pursuant to which Tengram has the right to vote on all matters on which holders of common stock, \$0.001 par value per share, of the Company (the "Common Stock" and together with all other voting equity of the Company, including the Preferred Stock, the "Equity Securities") have the right to vote (such transaction, the "Purchase", and the consummation of the Purchase, the "Closing").

B. The Company, Tengram and Colin Dyne, an individual ("Dyne"), previously entered into that certain Stockholders Agreement, dated as of February 22, 2012 (the "Original Agreement") and desire to amend and restate the Original Agreement as provided herein (including the removal of Dyne as a party thereto).

NOW, THEREFORE, in consideration of the mutual agreements contained herein, the Original Agreement is hereby amended and restated in its entirety as follows:

**ARTICLE I
GOVERNANCE AND MANAGEMENT OF THE COMPANY****1.1 Board Nominee Agreement.**

(a) Tengram Nominees. Subject to the terms and conditions of this Section 1, in connection with any director nominees to be submitted to the Company's stockholders for election (whether at a stockholders' meeting or by written consent), Tengram shall have the right to nominate a number of nominees for director such that the number of directors that will be serving on the Board (determined immediately following the election of directors and assuming that the director nominee(s) designated by Tengram are elected to the Board) that have been appointed or nominated by Tengram equals three (3). The Company agrees to include any director nominees designated by Tengram (each, a "Tengram Nominee" and collectively, the "Tengram Nominees") pursuant to this Section 1.1 in the slate of the Board's nominees presented to the Company's stockholders for election. Messrs. Sweedler, Eby and Gersten have been appointed to the Board as Tengram's initial director designees.

(b) Other Nominees. All Board nominees other than those described in Section 1.1(a) above, if any, to be presented to the Company's stockholders for election shall be designated by the full Board of Directors, acting by majority vote.

(c) Staggered Board. The parties acknowledge that the Company currently has a staggered Board of Directors, and that it is expected that Tengram always will have one (1) director serving as a Class I Director, Class II Director and Class III Director, and that Tengram always will have the right to nominate one (1) director for election to the Board at each annual meeting of stockholders.

(d) Existing Board Nominee Agreement. The parties acknowledge that the Company is party to that certain Preemptive Rights and Board Nominee Agreement, dated as of October 1, 2011, by and among the Company, Tennman WR-T, Inc. ("TWR"), and Alvin Gossett (the "Preemptive Rights and Board Nominee Agreement"), pursuant to which TWR has rights to appoint, and has appointed, Alvin Gossett to serve on the Board.

1.2 Qualification for Service on the Board. Tengram's right to designate a Tengram Nominee as a Board nominee pursuant to Section 1.1(a) above, and the Company's obligations with respect thereto, is conditional upon the following:

(a) the Tengram Nominee consenting in writing to serve as director if elected;

(b) the Tengram Nominee providing the Company with all information reasonably required for a board appointment as requested by the Company from time to time concerning the Tengram Nominee and his nomination, including his completion of the Company's non-employee director questionnaire and providing the Company with all other information that the Company is required to include in its proxy statement with respect persons nominated by the Company's Board of Directors;

(c) the Tengram Nominee complying at all times while serving on the Company's Board of Directors, with all applicable laws including, without limitation, federal securities laws and state fiduciary duty laws; and

(d) the Tengram Nominee complying at all times while serving on the Company's Board of Directors, with the Company's policies applicable to all non-employee directors of the Company, including, without limitation, insider trading policies, confidentiality agreements, and codes of ethics.

If at any time a Tengram Nominee fails to comply with his obligations under this Section 1.2, the Company, upon approval of the Board, acting by majority vote, may provide the Tengram Nominee with written notice of his failure to so comply, which notice shall specify in reasonable detail the Tengram Nominee's failure to so comply. If the Tengram Nominee does not cure such failure within fifteen (15) days following the date written notice is provided to the Tengram Nominee, then the Tengram Nominee shall no longer qualify for service on the Company's Board of Directors, the Tengram Nominee shall immediately tender to the Board his resignation as a director of the Company, which resignation shall be effective upon receipt, and Tengram shall not have the right to again nominate such person as a Tengram Nominee for a period of three (3) years following such resignation.

1.3 Vacancies on the Board. If a vacancy is created on the Board as a result of the death, disability, retirement, resignation or removal of any Tengram Nominee, then Tengram shall have the right to designate such person's replacement, and the Board shall fill the vacancy caused by such death, disability, retirement, resignation or removal with the person so designated as the replacement.

1.4 Company Actions. The Company shall take all necessary and desirable actions within its control (including, without limitation, calling special board and stockholder meetings and approval of amendments and/or restatements of the Company's certificate of incorporation or by-laws), to cause the election, removal and replacement of directors and members of committees in the manner contemplated in, and otherwise give the fullest effect possible to, the provisions of this ARTICLE I.

1.5 Approvals. Except as required by Applicable Law, all actions requiring the approval of the Board shall be approved by a majority of the directors present at any duly convened Board meeting or by unanimous written consent of the directors without a meeting, in each case in accordance with the provisions of the Delaware General Corporation Law and the by-laws of the Company.

1.6 Corporate Opportunities. (i) No Stockholder and no member, manager, partner or Affiliate of any Stockholder or their respective officers, directors, employees or agents (any of the foregoing, a "Stockholder Group Member") shall have any duty to communicate or present an investment or business opportunity or prospective economic advantage to the Company or any of its Subsidiaries in which the Company or one of its Subsidiaries may, but for the provisions of this Section 1.6, have an interest or expectancy ("Corporate Opportunity"), and (ii) no Stockholder or any Stockholder Group Member (even if also an officer or director of the Company) will be deemed to have breached any fiduciary or other duty or obligation to the Company by reason of the fact that any such Person pursues or acquires a Corporate Opportunity for itself or its Affiliates or directs, sells, assigns or transfers such Corporate Opportunity to another Person or does not communicate information regarding such Corporate Opportunity to the Company. The Company, on behalf of itself and its Subsidiaries, renounces any interest in a Corporate Opportunity and any expectancy that a Corporate Opportunity will be offered to the Company, provided that the Company does not renounce any interest or expectancy it may have in any Corporate Opportunity that is offered to an officer of the Company whether or not such individual is also a director or officer of a Stockholder, if such opportunity is expressly offered to such Person in his or her capacity as an officer of the Company and the Stockholders recognize that the Company reserves such rights.

1.7 Termination. This ARTICLE I, and the rights and obligations of the Stockholders under this ARTICLE I, shall terminate on the earliest of (i) the date that Tengram's beneficial ownership of the Common Stock (which, for purposes of such calculation, shall include shares of Common Stock underlying the Debenture and Warrants) is less than 20% of the Fully Diluted Common Stock, (ii) the date that Tengram and its Affiliates no longer own at least 50% of the shares of Common Stock (which, for purposes of such calculation, shall include shares of Common Stock underlying the Debenture) acquired by Tengram pursuant to the Securities Purchase Agreement, and (iii) the tenth (10th) anniversary of the date of the Original Agreement.

ARTICLE II PREEMPTIVE RIGHTS

2.1 Equity Purchase Rights.

(a) The Company hereby grants to Tengram, so long as Tengram is an "accredited investor" (as defined in Rule 501 of Regulation D promulgated under the Securities Act) (the "Preemptive Stockholder") the right to purchase its Pro Rata Portion of all or any part of New Securities that the Company or any Subsidiary may, from time to time after the Closing, propose to sell or issue for cash. The number or amount of New Securities which the Preemptive Stockholder may purchase pursuant to this Section 2.1(a) shall be referred to as the "Equity Purchase Shares." The equity purchase right provided in this Section 2.1(a) shall apply at the time of issuance of any right, warrant or option or convertible or exchangeable security and not to the conversion, exchange or exercise thereof. The Preemptive Stockholder may assign its rights to make such purchase to any other member of its Stockholder Group.

(b) The Company shall give written notice of a proposed issuance or sale described in Section 2.1(a) to the Preemptive Stockholder within 15 Business Days following any meeting of the Board at which any such issuance or sale is approved and at least 30 days prior to the proposed issuance or sale. Such notice (the "Issuance Notice") shall set forth the material terms and conditions of such proposed transaction, including the proposed manner of disposition, the number or amount and description of the shares proposed to be issued, the proposed issuance date and the proposed purchase price per share. Such notice shall also be accompanied by any written offer from the prospective purchaser to purchase such New Securities.

(c) At any time during the 30-day period following the receipt of an Issuance Notice, the Preemptive Stockholder shall have the right to elect irrevocably to purchase its Pro Rata Portion of the number of the Equity Purchase Shares at the purchase price set forth in the Issuance Notice and upon the other terms and conditions specified in the Issuance Notice by delivering a written notice to the Company. Except as provided in the following sentence, such purchase shall be consummated concurrently with the consummation of the issuance or sale described in the Issuance Notice. The closing of any purchase by the Preemptive Stockholder may be extended beyond the closing of the transaction described in the Issuance Notice to the extent necessary to (i) obtain required approvals of Government Entities and other required approvals and the Company shall use its commercially reasonable efforts to obtain such approvals and (ii) permit the Preemptive Stockholder to complete its internal capital call process following the 15-day notice period; provided that the extension pursuant to this clause (ii) shall not exceed 60 days.

(d) If the Preemptive Stockholder fails to exercise fully the equity purchase right within the periods described above, the Company or the applicable Subsidiary shall be free to complete the proposed issuance or sale of the New Securities described in the Issuance Notice with respect to which the Preemptive Stockholder failed to exercise the option set forth in this Section 2.1 on terms no less favorable to the Company or the applicable Subsidiary than those set forth in the Issuance Notice (except that the amount of securities to be issued or sold by the Company may be reduced); provided that (x) such issuance or sale is closed within 120 days after the receipt by the Preemptive Stockholder of the Issuance Notice and (y) the price at which the New Securities are Transferred must be equal to or higher than the purchase price described in the Issuance Notice. Such periods within which such issuance or sale must be closed shall be extended to the extent necessary to obtain required approvals of Government Entities and other required approvals and the Company shall use its commercially reasonable efforts to obtain such approvals. In the event that the Company has not sold such New Securities within such 120-day period, the Company shall not thereafter issue or sell any New Securities, without first again offering such securities to the Preemptive Stockholder in the manner provided in this Section 2.1.

(e) The preemptive rights granted under this ARTICLE II shall terminate on the earliest of (i) the date that Tengram's beneficial ownership of the Common Stock (which, for purposes of such calculation, shall include shares of Common Stock underlying the Debenture) is less than 20% of the Fully Diluted Common Stock, (ii) the date that Tengram and its Affiliates no longer own at least 50% of the shares of Common Stock (which, for purposes of such calculation, shall include shares of Common Stock underlying the Debenture) acquired by Tengram pursuant to the Securities Purchase Agreement, and (iii) the tenth (10th) anniversary of the date of the Original Agreement.

ARTICLE III
DEFINITIONS

3.1 Certain Definitions. For the purposes hereof, in addition to the terms defined elsewhere in this Agreement, (a) capitalized terms not otherwise defined herein shall have the meanings set forth in the Securities Purchase Agreement and (b) the following terms shall have the following meanings:

“ Affiliate ” means, with respect to any Person, (i) any Person directly or indirectly Controlling, Controlled by or under common Control with such Person, (ii) any Person directly or indirectly owning or Controlling 10% or more of any class of outstanding voting securities of such Person or (iii) any officer, director, general partner or trustee of any such Person described in clause (i) or (ii).

“ Agreement ” means this Amended and Restated Stockholders Agreement, as amended from time to time in accordance with Section 4.6.

“ Applicable Law ” means all applicable provisions of (i) constitutions, treaties, statutes, laws (including the common law), rules, regulations, ordinances, codes or orders of any Governmental Entity, (ii) any consents or approvals of any Governmental Entity and (iii) any orders, decisions, injunctions, judgments, awards, decrees of or agreements with any Governmental Entity.

“ Board ” means the Board of Directors of the Company.

“ Business Day ” means a day other than a Saturday, Sunday or other day on which commercial banks in New York City are authorized or required to close.

“ Closing ” has the meaning set forth in the Recitals.

“ Common Stock ” has the meaning set forth in the Preamble.

“ Common Stock Equivalents ” means any securities of the Company or the Subsidiaries which would entitle the holder thereof to acquire at any time Common Stock, including, without limitation, any debt, preferred stock, right, option, warrant or other instrument that is at any time convertible into or exercisable or exchangeable for, or otherwise entitles the holder thereof to receive, Common Stock.

“ Company ” has the meaning set forth in the Preamble.

“ Control ” means the power to direct the affairs of a Person by reason of ownership of voting securities, by contract or otherwise.

“ Convertible Debenture ” means the Senior Secured Convertible Debenture Due January 31, 2015 and held by Tengram.

“ Corporate Opportunity ” has the meaning set forth in Section 1.6.

“Equity Securities” has the meaning set forth in the Recitals.

“Fully Diluted Common Stock” shall mean all of the Common Stock of the Company, assuming conversion, exercise or exchange of all outstanding convertible or exchangeable securities, options, warrants and similar instruments into or for Common Stock (regardless of whether such convertible securities, options, warrants or similar securities are then convertible or exercisable, and without regard to any limitations on exercise or conversion thereof).

“Group” has the meaning assigned to such term in Section 13(d)(3) of the Exchange Act.

“Information” means all information about the Company or any of its Subsidiaries that is or has been furnished to any Stockholder or any of its Representatives by or on behalf of the Company or any of its Subsidiaries or any of their respective Representatives, and any other information supplied by the Company in connection with the Purchase (whether written or oral or in electronic or other form and whether prepared by the Company, its advisers or otherwise), together with all written or electronically stored documentation prepared by such Stockholder or its Representatives based on or reflecting, in whole or in part, such information; provided that the term “Information” does not include any information that (x) is or becomes generally available to the public through no action or omission by any Stockholder or its Representatives or (y) is or becomes available to such Stockholder on a non-confidential basis from a source, other than the Company or any of its subsidiaries, or any of their respective Representatives, that to the best of such Stockholder's knowledge, after reasonable inquiry, is not prohibited from disclosing such portions to such Stockholder by a contractual, legal or fiduciary obligation.

“New Securities” means Common Stock or Common Stock Equivalents of the Company or of any Subsidiary other than (a) shares of Common Stock or options to employees, officers or directors of the Company pursuant to any stock or option plan duly adopted for such purpose, by a majority of the non-employee members of the Board of Directors or a majority of the members of a committee of non-employee directors established for such purpose, (b) securities issued upon the exercise or exchange of or conversion of any securities of the Company issued hereunder and/or other securities exercisable or exchangeable for or convertible into shares of Common Stock issued and outstanding on the date of this Agreement, provided that such securities have not been amended since the date of this Agreement to increase the number of such securities or to decrease the exercise price, exchange price or conversion price of such securities, (c) securities issued pursuant to acquisitions or strategic transactions approved by a majority of the disinterested directors of the Company, provided that any such issuance shall only be to a Person (or to the equity holders of a Person) which is, itself or through its subsidiaries, an operating company or an owner of an asset in a business synergistic with the business of the Company and shall provide to the Company additional benefits in addition to the investment of funds, but shall not include a transaction in which the Company is issuing securities primarily for the purpose of raising capital or to an entity whose primary business is investing in securities, and (d) securities issued to Tennman WR-T, Inc., pursuant to the exercise of its preemptive rights in accordance with the Preemptive Rights and Board Nominee Agreement.

“Permitted Transferee” means as to any Stockholder: (i) the owners of such Stockholder in connection with any liquidation of, or a distribution with respect to an equity interest in, such Stockholder (including but not limited to any distribution by a Stockholder to its limited partners); or (ii) an Affiliate of such Stockholder; provided that in no event shall any “portfolio company” (as such term is customarily used among institutional investors) of any Stockholder or any entity Controlled by any portfolio company of any Stockholder constitute a “Permitted Transferee”. Any Stockholder shall also be a Permitted Transferee of the Permitted Transferees of itself.

“Person” means any individual, corporation, limited liability company, limited or general partnership, joint venture, association, joint-stock company, trust, unincorporated organization, government or any agency or political subdivisions thereof or any Group comprised of two or more of the foregoing.

“Preferred Stock” shall mean shares of the Company’s Series A Preferred Stock issued to Tengram at the Closing.

“Pro Rata Portion” means for the purposes of Section 2.1, on any issuance date for New Securities, the number or amount of New Securities equal to the product of (i) the total number or amount of New Securities to be issued by the Company or its applicable Subsidiary on such date and (ii) the fraction determined by dividing (A) the number of shares of Common Stock (which, for purposes of such calculation, shall include shares of Common Stock underlying the Debenture) owned by such Preemptive Stockholder immediately prior to such issuance by (B) the total number of shares of Common Stock outstanding (which, for purposes of such calculation, shall include shares of Common Stock underlying the Debenture) on such date immediately prior to such issuance.

“Purchase” has the meaning set forth in the Recitals.

“Representatives” means with respect to any Person, any of such Person’s, or its Affiliates’, directors, officers, employees, general partners, Affiliates, direct or indirect shareholders, members or limited partners, attorneys, accountants, financial and other advisers, and other agents and representatives, including in the case of any Stockholder any person nominated to the Board or a Committee by such Stockholder.

“Securities Act” means the Securities Act of 1933, as amended from time to time, and the rules and regulations promulgated thereunder.

“Securities Purchase Agreement” has the meaning set forth in the Recitals.

“ Stockholder Group ” means, with respect to any Stockholder, such Stockholder and the Stockholder Group Members of such Stockholder.

“ Stockholder Group Member ” has the meaning set forth in Section 1.6.

“ Stockholders ” has the meaning set forth in the Preamble.

“ Subsidiary ” means each Person in which a Person owns or controls, directly or indirectly, capital stock or other equity interests representing more than 50% of the outstanding capital stock or other equity interests.

“ Tengram ” has the meaning set forth in the Recitals.

“ Transfer ” means, directly or indirectly, to sell, transfer, assign, pledge, encumber, hypothecate or similarly dispose of, either voluntarily or involuntarily, or to enter into any contract, option or other arrangement or understanding with respect to the sale, transfer, assignment, pledge, encumbrance, hypothecation or similar disposition of, any shares of Equity Securities owned by a Person or any interest (including but not limited to a beneficial interest) in any shares of Equity Securities owned by a Person.

4.2 Terms Generally . The words “hereby”, “herein”, “hereof”, “hereunder” and words of similar import refer to this Agreement as a whole (including the Exhibits and Annexes hereto) and not merely to the specific section, paragraph or clause in which such word appears. All references herein to Articles, Sections, Exhibits and Annexes and Schedules shall be deemed references to Articles and Sections of, and Exhibits and Annexes to, this Agreement unless the context shall otherwise require. The words “include”, “includes” and “including” shall be deemed to be followed by the phrase “without limitation”. The definitions given for terms in this Article III and elsewhere in this Agreement shall apply equally to both the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms. References herein to any agreement or letter shall be deemed references to such agreement or letter as it may be amended, restated or otherwise revised from time to time.

ARTICLE IV **MISCELLANEOUS**

4.1 Termination . Subject to the early termination of any provision as a result of an amendment to this Agreement agreed to by the Company and the Stockholders as provided under Section 4.6, this Agreement may be terminated only by the unanimous agreement of the Company and Tengram. Nothing in this Agreement shall relieve any party from any liability for the breach of any obligations set forth in this Agreement.

4.2 Confidentiality . Tengram agrees to, and shall cause its Representatives to, keep confidential and not divulge any Information, and to use, and cause its Representatives to use, such Information only in connection with the operation of the Company and its Subsidiaries; provided that nothing herein shall prevent Tengram from disclosing such Information (a) upon the order of any court or administrative agency, (b) upon the request or demand of any regulatory agency or authority having jurisdiction over such party, (c) to the extent compelled by legal process or required or requested pursuant to subpoena, interrogatories or other discovery requests, (d) to the extent necessary in connection with the exercise of any remedy hereunder, (e) to its Representatives that in the reasonable judgment of Tengram need to know such Information or (g) to any potential Permitted Transferee in connection with a proposed Transfer of Equity Securities from Tengram as long as such transferee agrees to be bound by the provisions of this Section 4.2, provided that, in the case of clause (a), (b) or (c), Tengram shall notify the Company of the proposed disclosure as far in advance of such disclosure as practicable and use reasonable efforts to ensure that any Information so disclosed is accorded confidential treatment, when and if available.

4.3 Restrictions on Other Agreements; Conflicts.

(a) Following the date hereof, Tengram shall not enter into or agree to be bound by any stockholder agreements or arrangements of any kind with any Person with respect to any Equity Securities that conflicts with the terms of this Agreement.

(b) The provisions of this Agreement shall be controlling if any such provisions or the operation thereof conflict with the provisions of the Company's by-laws. Tengram covenants and agrees to vote its Common Stock (including Preferred Stock) and to take any other action reasonably requested by the Company to amend the Company's by-laws or certificate of incorporation so as to avoid any conflict with the provisions hereof.

4.4 Further Assurances. Each party hereto shall do and perform or cause to be done and performed all such further acts and things, and shall execute and deliver all such further agreements, certificates, instruments and documents, as any other parties hereto reasonably may request in order to carry out the provisions of this Agreement and the consummation of the transactions contemplated hereby.

4.5 No Recourse. Notwithstanding anything to the contrary in this Agreement, the Company and each Stockholder agrees and acknowledges that no recourse under this Agreement or any documents or instruments delivered in connection with this Agreement, shall be had against any former, current or future director, officer, employee, general or limited partner or member of any Stockholder or of any Affiliate or assignee thereof, whether by the enforcement of any assessment or by any legal or equitable proceeding, or by virtue of any statute, regulation or other Applicable Law, it being expressly agreed and acknowledged that no personal liability whatsoever shall attach to, be imposed on or otherwise be incurred by any former, current or future officer, agent or employee of any Stockholder or any former, current or future member of any Stockholder or any former, current or future director, officer, employee, partner or member of any Stockholder or of any Affiliate or assignee thereof, as such for any obligation of any Stockholder under this Agreement or any documents or instruments delivered in connection with this Agreement for any claim based on, in respect of or by reason of such obligations or their creation.

4.6 Amendment; Waivers, etc. This Agreement may be amended, and the Company may take any action herein prohibited, or omit to perform any act herein required to be performed by it, only if any such amendment, action or omission to act, has been approved by the Company and Tengram, provided that this Agreement may not be amended in a manner adversely affecting the rights or obligations of any Stockholder which does not adversely affect the rights or obligations of all similarly situated Stockholders in the same manner without the consent of such Stockholder. The failure of any party to enforce any of the provisions of this Agreement shall in no way be construed as a waiver of such provisions and shall not affect the right of such party thereafter to enforce each and every provision of this Agreement in accordance with its terms. Any Stockholder may waive (in writing) the benefit of any provision of this Agreement with respect to itself for any purpose. Any such waiver shall constitute a waiver only with respect to the specific matter described in such writing and shall in no way impair the rights of the Stockholder granting such waiver in any other respect or at any other time.

4.7 Assignment . Neither this Agreement nor any right or obligation arising under this Agreement may be assigned by Tengram without the prior written consent of the Company or by the Company without the prior consent of Tengram, provided that any Stockholder may assign all or a portion its rights (but not its obligations) hereunder to any member of its Stockholder Group that is or becomes a Stockholder.

4.8 Binding Effect . This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and permitted assigns.

4.9 No Third Party Beneficiaries . Nothing in this Agreement shall confer any rights upon any Person other than the parties hereto and each such party's respective heirs, successors and permitted assigns.

4.10 Notices . All notices, requests, demands, waivers and other communications required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (a) delivered personally, (b) mailed, certified or registered mail with postage prepaid, (c) sent by reputable overnight courier or (d) sent by fax (provided a confirmation copy is sent by one of the other methods set forth above), to the addresses set forth on the signature pages attached hereto (or to such other address as the party entitled to notice shall hereafter designate in accordance with the terms hereof):

4.11 Severability . Any term or provision of this Agreement which is invalid, illegal or unenforceable in any jurisdiction shall, as to that jurisdiction, be ineffective to the extent of such invalidity, illegality or unenforceability without rendering invalid, illegal or unenforceable the remaining terms and provisions of this Agreement or affecting the validity, illegality or enforceability of any of the terms or provisions of this Agreement in any other jurisdiction. If any provision of this Agreement is so broad as to be unenforceable, the provision shall be interpreted to be only as broad as is enforceable. Upon such determination that any term or other provision is invalid, illegal or incapable of being enforced, the parties shall negotiate in good faith to modify this Agreement so as to effect the original intent of the parties as closely as possible in a mutually acceptable manner in order that the transactions contemplated herein are consummated as originally contemplated to the fullest extent possible.

4.12 Headings. The headings contained in this Agreement are for purposes of convenience only and shall not affect the meaning or interpretation of this Agreement.

4.13 Entire Agreement. This Agreement, together with the exhibits hereto, constitute the entire agreement and supersedes all prior agreements and understandings, both written and oral, among the parties with respect to the subject matter hereof.

4.14 Governing Law. This Agreement will be governed by and construed in accordance with the laws of the State of New York (regardless of the laws that might otherwise govern under applicable principles or rules of conflicts of law to the extent such principles or rules are not mandatorily applicable by statute and would require the application of the laws of another jurisdiction).

4.15 Consent to Jurisdiction. Each party irrevocably submits to the exclusive jurisdiction of (a) the Supreme Court of the State of New York, New York County, and (b) the United States District Court for the Southern District of New York, for the purposes of any suit, action or other proceeding arising out of this Agreement or any transaction contemplated hereby (and agrees not to commence any such suit, action or other proceeding except in such courts). Each party further agrees that service of any process, summons, notice or document by U.S. registered mail to such party's respective address set forth or referred to in Section 4.10 shall be effective service of process for any such suit, action or other proceeding. Each party irrevocably and unconditionally waives any objection to the laying of venue of any such suit, action or other proceeding in (i) the Supreme Court of the State of New York, New York County, and (ii) the United States District Court for the Southern District of New York, that any such suit, action or other proceeding brought in any such court has been brought in an inconvenient forum.

4.16 Waiver of Jury Trial. Each party hereby waives, to the fullest extent permitted by Applicable Law, any right it may have to a trial by jury in respect of any suit, action or other proceeding arising out of this Agreement or any transaction contemplated hereby. Each party (a) certifies and acknowledges that no representative, agent or attorney of any other party has represented, expressly or otherwise, that such other party would not, in the event of litigation, seek to enforce the foregoing waiver, and (b) acknowledges that it understands and has considered the implications of this waiver and makes this waiver voluntarily, and that it and the other parties have been induced to enter into the Agreement by, among other things, the mutual waivers and certifications in this Agreement.

4.17 Enforcement. Each party hereto acknowledges that money damages would not be an adequate remedy in the event that any of the covenants or agreements in this Agreement are not performed in accordance with its terms, and it is therefore agreed that in addition to and without limiting any other remedy or right it may have, the non-breaching party will have the right to an injunction, temporary restraining order or other equitable relief in any court of competent jurisdiction enjoining any such breach and enforcing specifically the terms and provisions hereof. In the event that the Company or Tengram shall file suit to enforce the covenants contained in this Agreement (or obtain any other remedy in respect of any breach thereof), the prevailing party in the suit shall be entitled to recover, in addition to all other damages to which it may be entitled, the costs incurred by such party in conducting the suit, including, without limitation, reasonable attorney's fees and expenses.

4.18 Counterparts; Facsimile Signatures. This Agreement may be executed in any number of counterparts, each of which shall be an original, but all of which together shall constitute one instrument. This Agreement may be executed by facsimile signature(s).

4.19 Removal of Colin Dyne as a Party. The Company, Tengram and Dyne hereby acknowledge and agree that, as of the date of this Agreement, Dyne is hereby removed as a party to this Agreement and the Original Agreement and shall have no further rights or obligations hereunder or thereunder.

IN WITNESS WHEREOF, the parties hereto have duly executed this Agreement by their authorized representatives as of the date first above written.

SEQUENTIAL BRANDS GROUP, INC.

Address for Notice :

By: /s/Yehuda Shmidman
Name: Yehuda Shmidman
Title: Chief Executive Officer

1065 Avenue of Americas, Suite 1705
New York, NY 10018

TCP WR ACQUISITION, LLC

Address for Notice :

By: /s/William Sweedler
Name: William Sweedler
Title: Authorized Signatory

15 Riverside Ave
Westport, CT 06880

ACKNOWLEDGED AND AGREED

COLIN DYNE

By: /s/Colin Dyne

Certification of CEO Pursuant to
Securities Exchange Act Rules 13a-14 and 15d-14
as Adopted Pursuant to
Section 302 of the Sarbanes-Oxley Act of 2002

I, Yehuda Shmidman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Sequential Brands Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2013

/s/ Yehuda Shmidman

Yehuda Shmidman
Chief Executive Officer

Certification of CFO Pursuant to
Securities Exchange Act Rules 13a-14 and 15d-14
as Adopted Pursuant to
Section 302 of the Sarbanes-Oxley Act of 2002

I, Gary Klein, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Sequential Brands Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2013

/s/ Gary Klein

Gary Klein
Chief Financial Officer

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, in connection with the filing of the Quarterly Report on Form 10-Q for the Quarter Ended March 31, 2013 (the "Report") by Sequential Brands Group, Inc. ("Registrant"), the undersigned hereby certifies that:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Registrant.

Date: May 15, 2013

/s/ Yehuda Shmidman
Yehuda Shmidman
Chief Executive Officer

Date: May 15, 2013

/s/ Gary Klein
Gary Klein
Chief Financial Officer
